

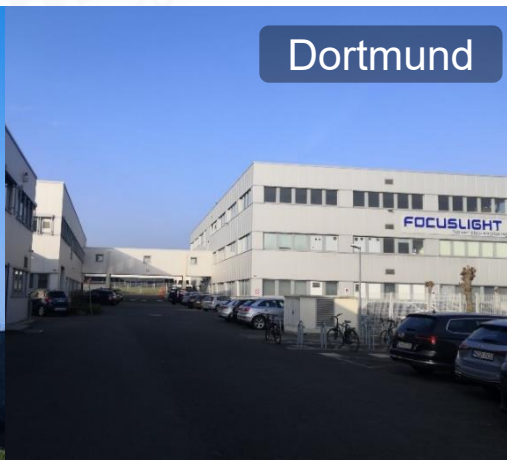
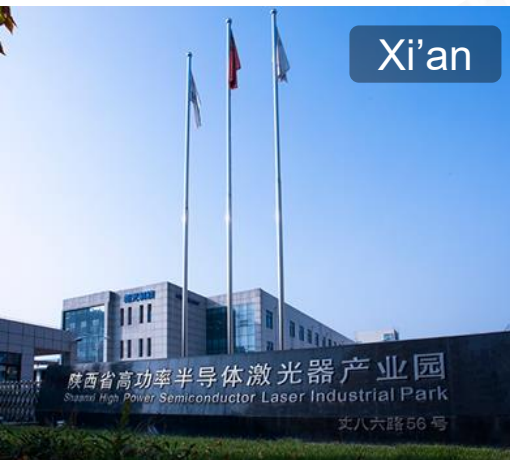
**FOCUSLIGHT**

Never stop exploring

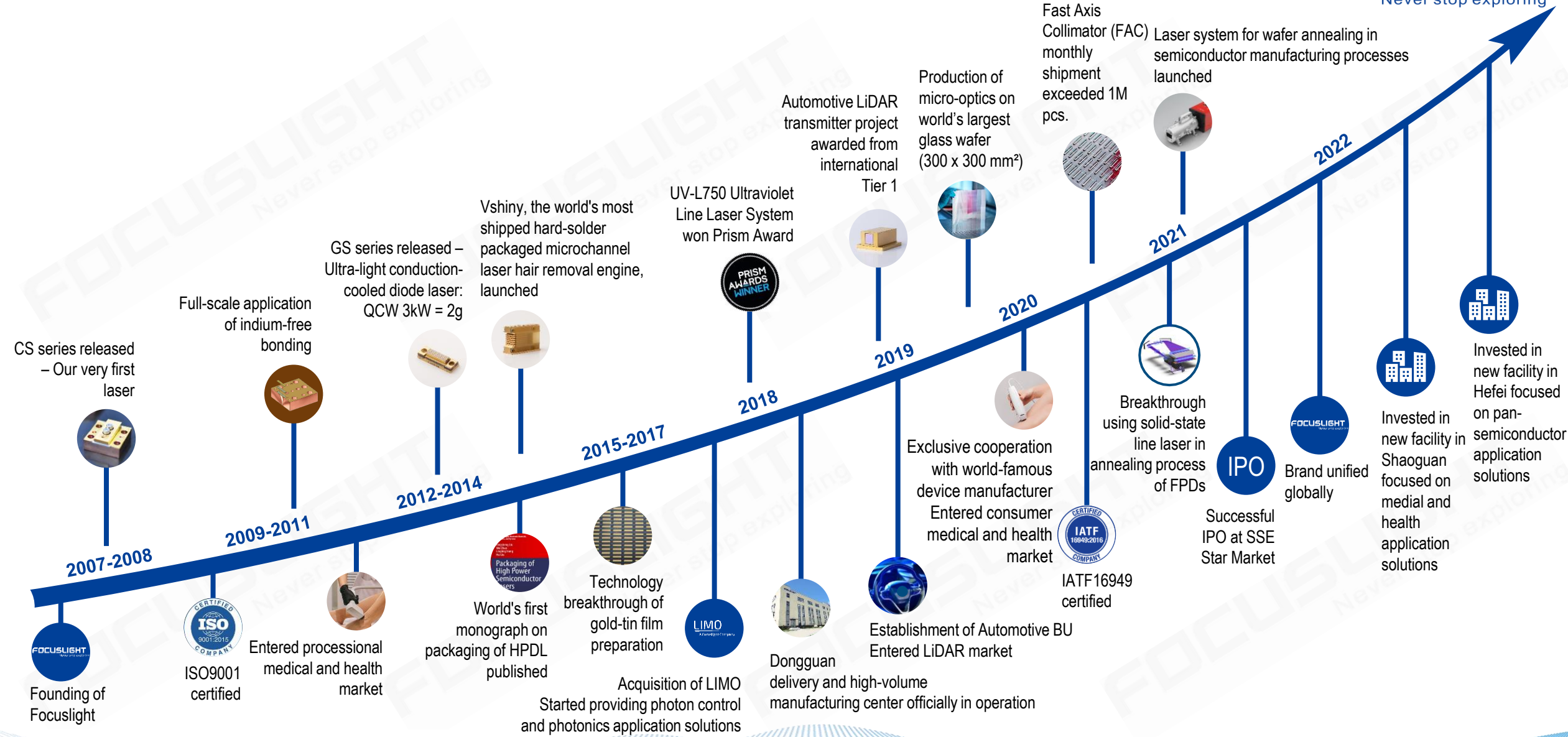
# Overview

**FOCUSLIGHT**  
Never stop exploring

- Founded in 2007 by Dr. Victor X. Liu, headquartered in Xi'an, China.
- A fast-growing company that develops and manufactures **high-power diode laser components and materials** (photon generation) and **laser optics** (photon control) used in various industries and applications.
- Business scope is being extended by developing and manufacturing **photonic application modules, assemblies, and sub-systems** (photonics application solutions) with a focus on automotive, pan-semiconductor, and medical & health application solutions.



# Milestones



# Key Facts & Figures



Business Units\*



Employees



R&D Investment Proportion\*\*



Acquisition of LIMO in 2017

\* Five business units: Diode Laser BU, Laser Optics BU, Automotive BU, Pan-Semiconductor Solutions BU, Medical & Health BU.  
\*\* Overall R&D investment accumulates to about 16% of overall revenue in the past three years



# Key Facts & Figures



Patents Applied



Patents Valid



Facility Building



Clean Room



ISO 9001, ISO 14001, ISO 45001 and  
IATF 16949 certified + ERP implemented,  
fully equipped for HVM

# Corporate Management Team



## Dr. Victor X. Liu

Chairman & CEO

- Research and management experience in America (Virginia Tech, Corning, Coherent, nLight)
- 100+ publications, 300+ patents, 30+ invited papers internationally
- Committee Member of SPIE and IEEE, served or serving as chair or committee member of international conferences



## Dr. Chung-En Zah

CTO

- 30+ years of research experience in America (Corning, Bellcore)
- 300+ publications, 50+ patents in optoelectronics and telecommunication
- IEEE Fellow, OSA Fellow, 2x R&D 100 award winner



## Dr. Noel Moore

Corporate VP, Chief Commercial Officer

- 25+ years photonics experience, 20+ years international business and management experience
- Experienced high technology senior business development professional
- Business experience in market penetration/capture, turnarounds, commercialization, fundraising, VCs



## Mr. Guowei Zhu

Corporate VP of Quality, President of Automotive BU

- Over 20 years experience in international automotive companies
- Rich plant P&L and operations management experience
- Familiar with IATF quality management system, KPI management, team building and plant operations management by World Class Manufacturing (WCM) & Lean manufacturing



## Ms. Yiping Ye

Chief Administration Officer

- Over 15 years management experience and multi-field business practices, familiar with LTC, IPD and intercultural cooperation
- In-depth understanding and rich operational experience in market development, project operation and business management



## Ms. Xuefeng Zhang

Board Secretary, Marketing Director

- 13 years photonics industry international business experience
- In-depth understanding and rich experience in sales, marketing and business development.



# Corporate Management Team



## Mr. Ye Tian

Board Director, Corporate VP,  
President of Diode Laser BU,  
President of Medical and Health BU

- Over 15 years' experience in market development, product marketing and sales
- Received the certificate of CEIBS' Leadership Acceleration Program

**PHILIPS** Lighting



## Mr. Dirk Walter Bogs

President of Laser Optics BU

- Over 25 years' experience in ultra-precision tooling, optic manufacturing, engineering & project management
- More than 20 years' experience in operational management
- Very deep knowledge of technology development and optimization
- Experienced and familiar in international cooperation

**LIMO**  
A Focuslight Company



## Mr. Yong Tian

Vice President of Laser Optics BU

- 20+ years of operation & R&D management
- Very deep knowledge with organic optical materials and optical coating technology, published SCI articles and owns patented technologies
- Experienced in Lean Manufacturing & Industry 4.0

**IBM** **ZEISS**

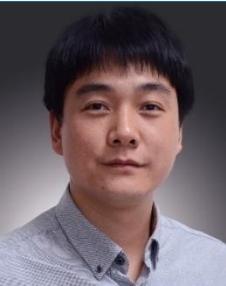


## Mr. Yong Li

Head of Automotive BU, VP of Business and Strategy of Laser Optics BU

- Outstanding leadership in previous roles: Overseas Sales Manager, Product Line Manager, and Head of the Automotive LiDAR Strategic Project
- Led the team to the successful automotive-grade SOP of the world's first all-solid-state LiDAR transmitter module
- Winner of Laser Focus World 2021 Rising Stars Award
- Experienced in international cooperation and strategic planning

**Sumavision** **HUAWEI**



## Mr. Ye Dai

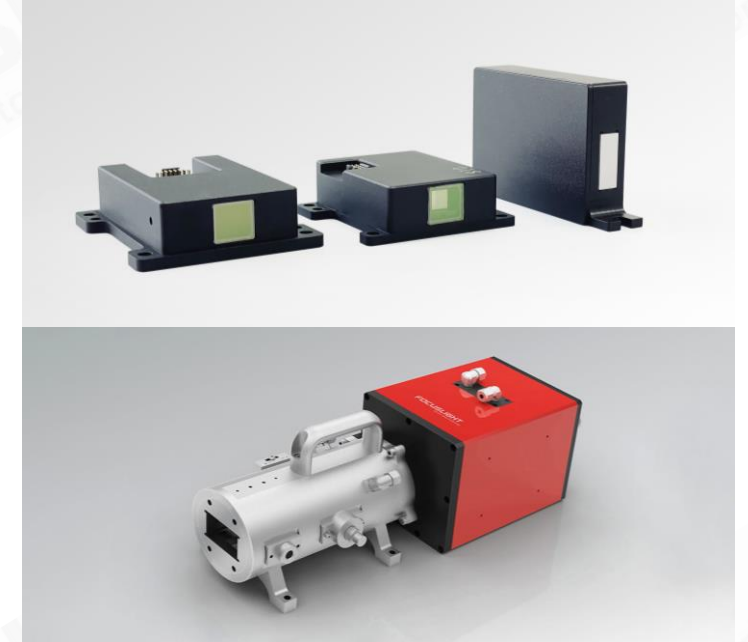
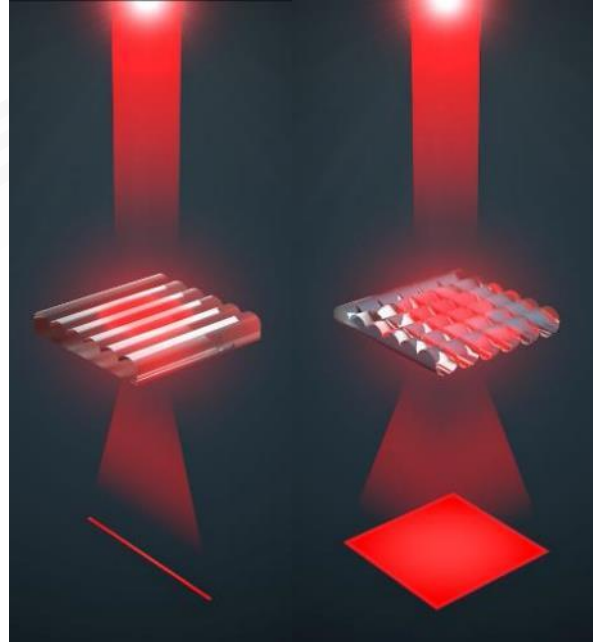
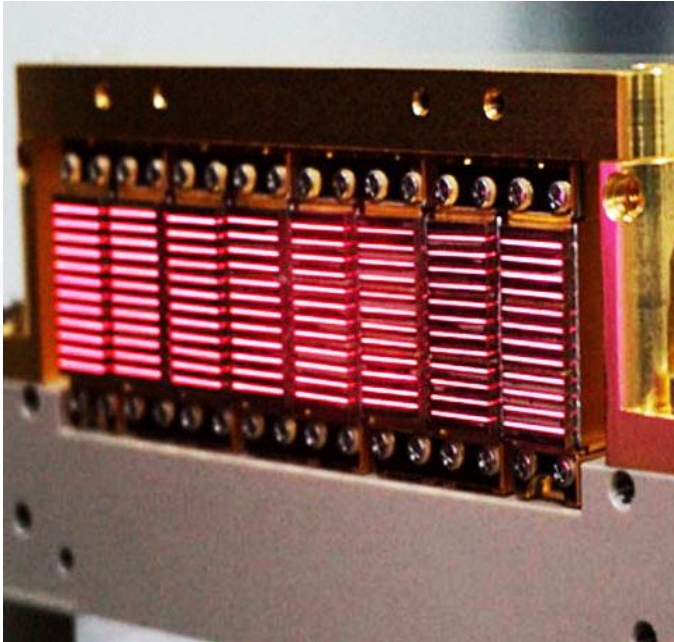
President of Pan-Semiconductor Solutions BU

- Excellent track record in worldwide sales & product line management leadership roles
- 20+ patents granted

**IVO** **APPLIED MATERIALS**



# Products and Businesses



**Photon  
Generation** +

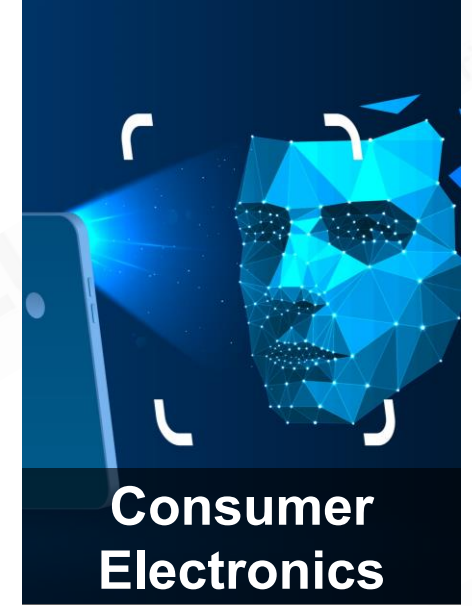
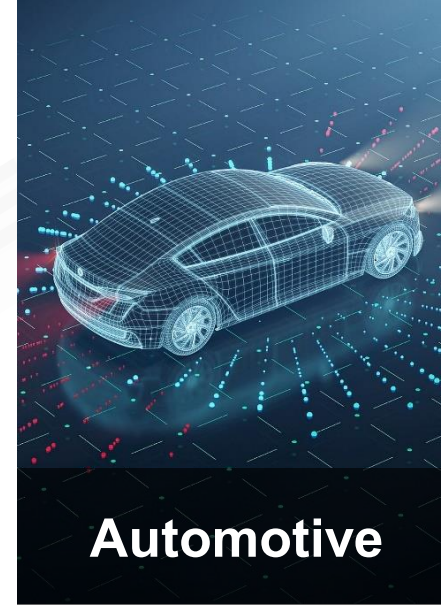
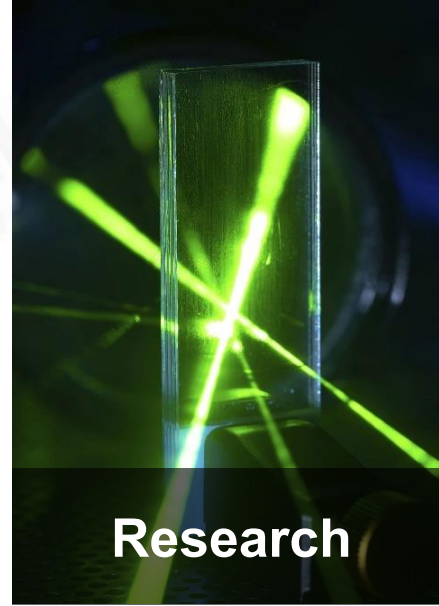
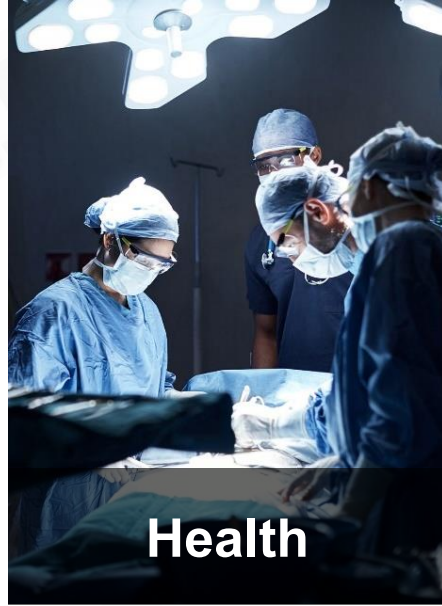
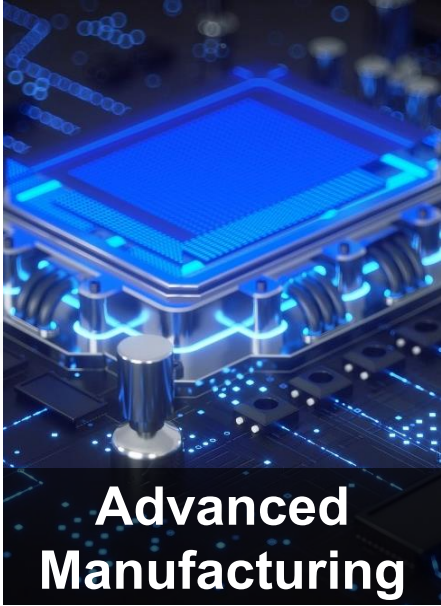
**Photon  
Control** +

**Photonics  
Application  
Solutions**



# Markets

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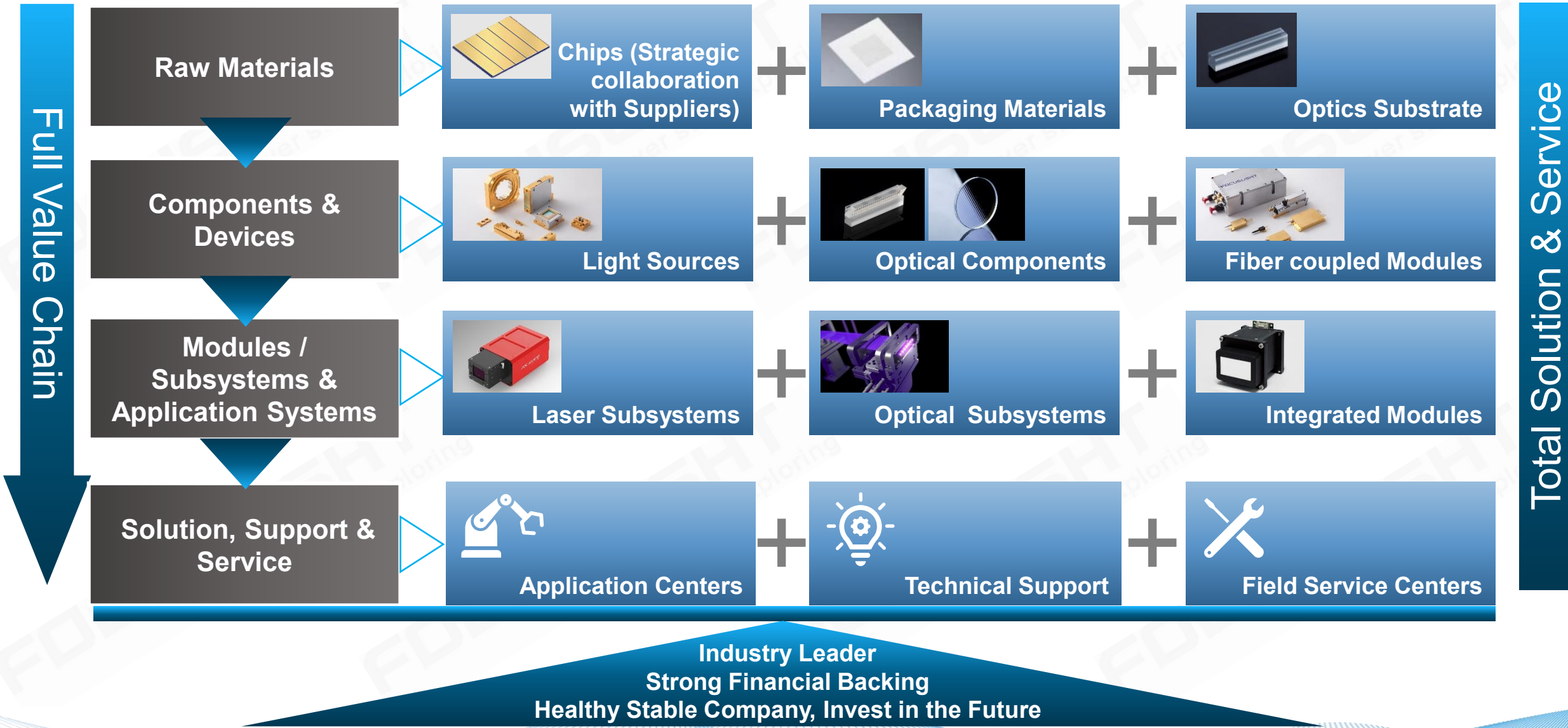


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**Be the global trusted photonics solution provider  
through innovation, manufacturing excellence and fast response**

---

# Value Proposition



# Value Proposition



- ◆ **Quality First** philosophy



- ◆ Strong **IP position**



- ◆ Customer **commitment** and willing to **invest**



- ◆ Advanced **technical strengths** and “**know-how**”



- ◆ Extensive **engineering** capability and high-volume **manufacturing**



- ◆ **Low-cost production** ensured by high yield, low RMA & high productivity



- ◆ Comprehensive **quality assurance system including IATF 16949 Automotive QMS standards**



- ◆ **Full range of product portfolio** from components to modules or subassembly



- ◆ Application support and **total solutions**



- ◆ Versatile **customization service**



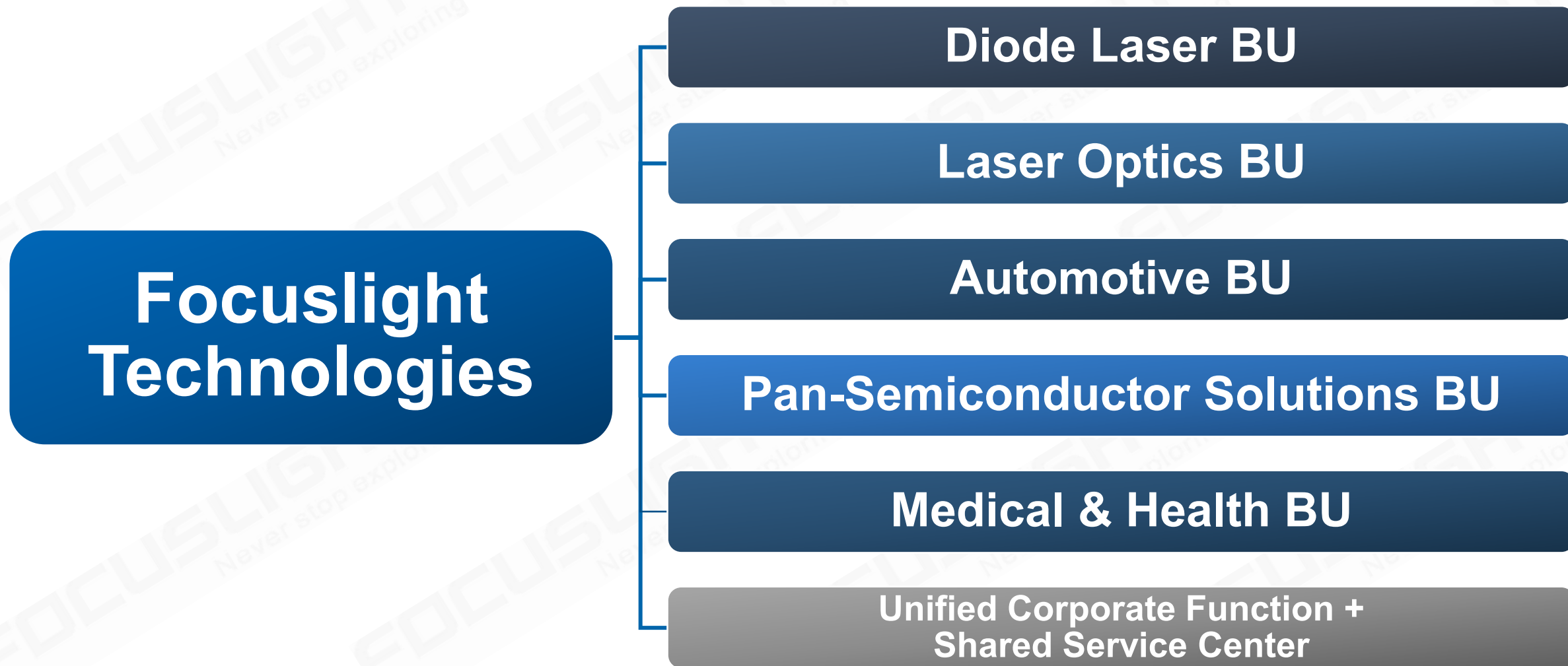
# Vision

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**To unlock the potential of photonics to  
enhance and enrich people's life**

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# Company Organization

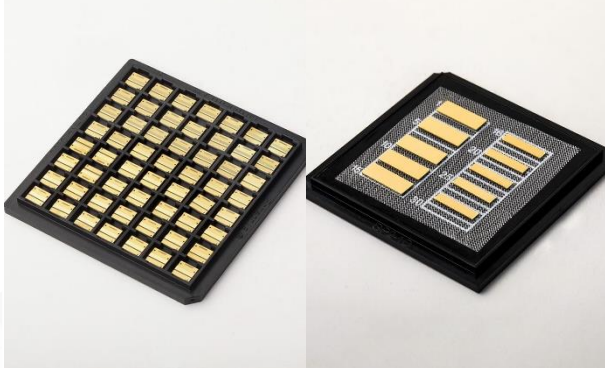


\* BU: Business Unit



# Products – Diode Laser Components and Materials

## Advanced Materials



- AuSn Pre-Deposited AlN Ceramic Submounts
- AuSn Pre-Deposited CuW Submounts
- Thin Film Metallization Service

## Active Devices



- Single Emitter Components
- Single Bar Components
- Micro-Channel Cooled Stacks
- Conduction Cooled Stacks
- Pumped Modules

## Modules & Passive Components



- Emitter-Based FCM
- Bar-Based FCM
- Patch Cords

## Professional Medical Application Components


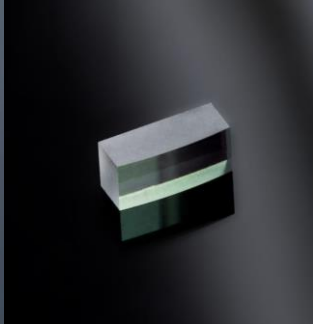


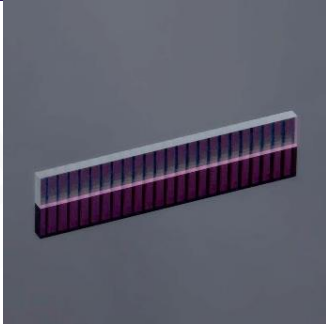

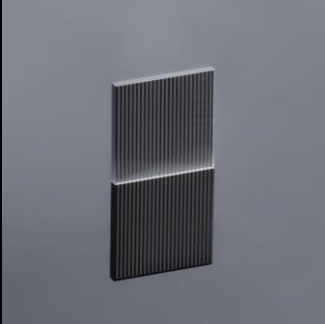


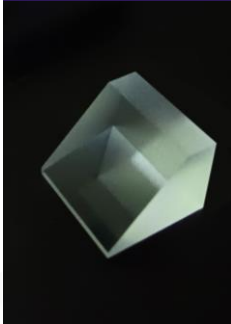
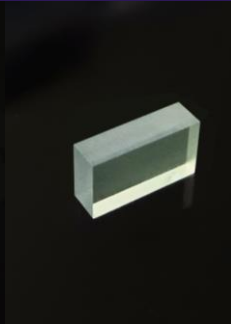
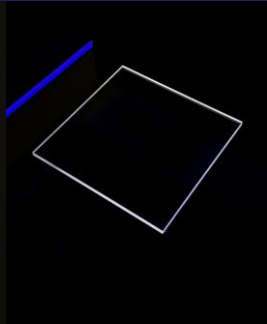
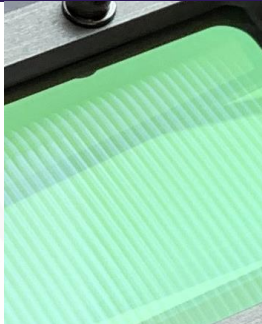

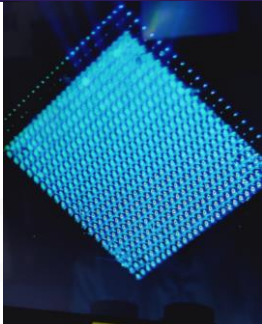

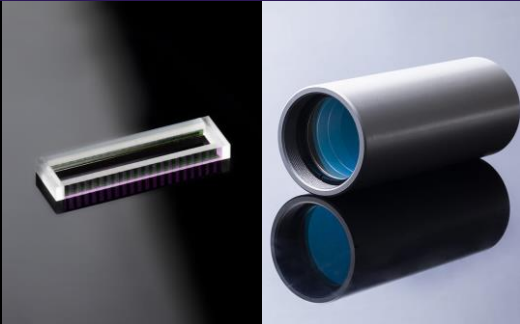
- Laser Hair Removal Modules
- Medical Lasers

- Focuslight offers our customers a variety of products.
- Focuslight is committed to providing our customers with reliable, high-performance laser products and superior services



# Products – Laser Optics Components

(A)cylindrical Lenses			(A)spherical Lenses	Micro Lens Arrays (MLA)		
						
FAC	SAC	Monolithic lens	Focusing lens / Collimator	SAC/TEL array	Homogenizer	Wide angle diffuser

Plane Optics			Polymer Optics	Polymer on Glass (PoG) Optics	Optical Subassemblies (OSA)		
							
Micro prism	Reflection mirror	Window shield			Beam transformation system (BTS)	Collimation module	Compact beam shaper (CBS)

# Products – Automotive Application Solutions

## LiDAR Tx F - Flash LiDAR Transmitter Modules

**AL01** (Mass Production)



Auto-grade DPSSL

**AT01 / AT02** (Engineering Sample)



Auto-grade VCSEL module with wide FOV angles for DMS (Driver Monitoring System)

**AX02 Pro** (Engineering Sample)



VCSEL Flash Tx 700W

## LiDAR Tx L - Line Beam Transmitter Modules

**LE02 Pro**

(Engineering Sample)



905nm 700W EEL  
Line Beam Tx

**LX02** (Engineering Sample)

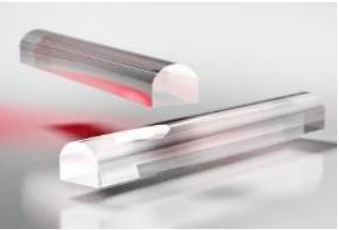


VCSEL Line Tx 1000W

## LiDAR Tx OA - Optical Assemblies for LiDAR Transmitters

**EEL FAC Collimators**

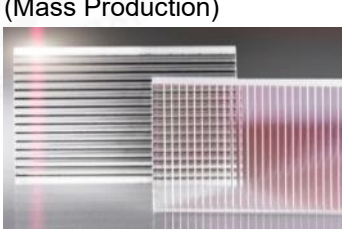
(Mass Production)



*\*LO BU Product*

**Auto-grade Diffusers and Homogenizers**

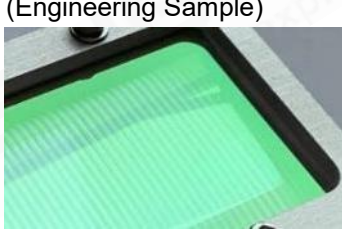
(Mass Production)



*\*LO BU Product*

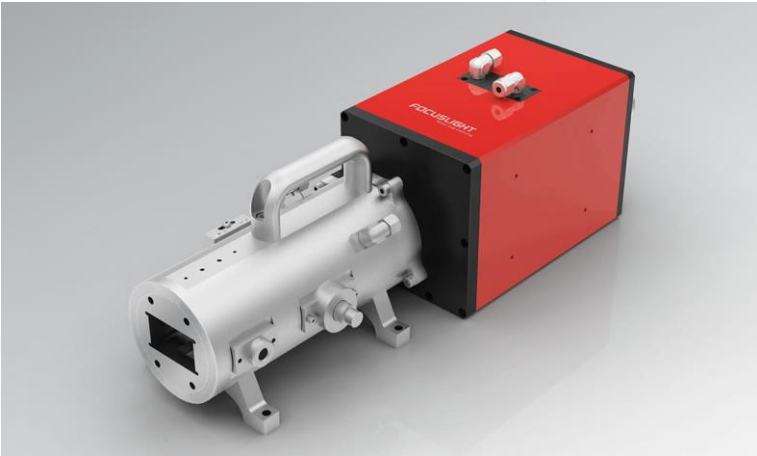
**Customized Optical Assemblies**

(Engineering Sample)





# Products – Pan-Semiconductor Application Solutions



IC Wafer Annealing System



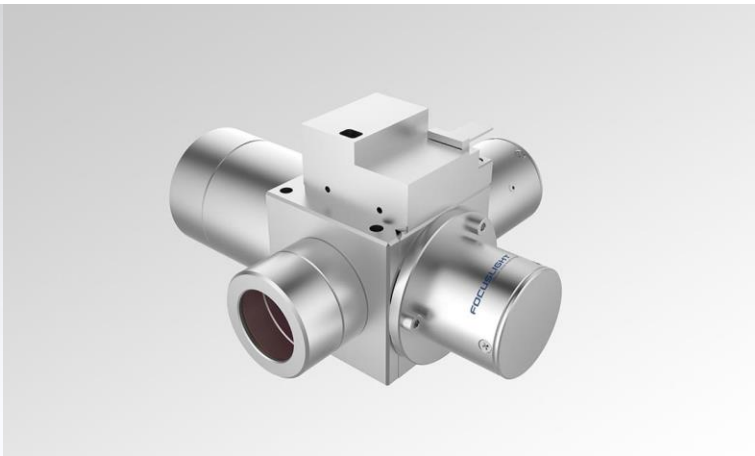
Variable Beam Laser System



Solid-State Laser Lift-Off (LLO) System



IR Line System



Industrial Laser Modules



Solid-State Laser Annealing (SLA) System



# Products – Medical and Health Application Solutions

## Professional Medical & Health Modules

Laser Body Sculpting Module

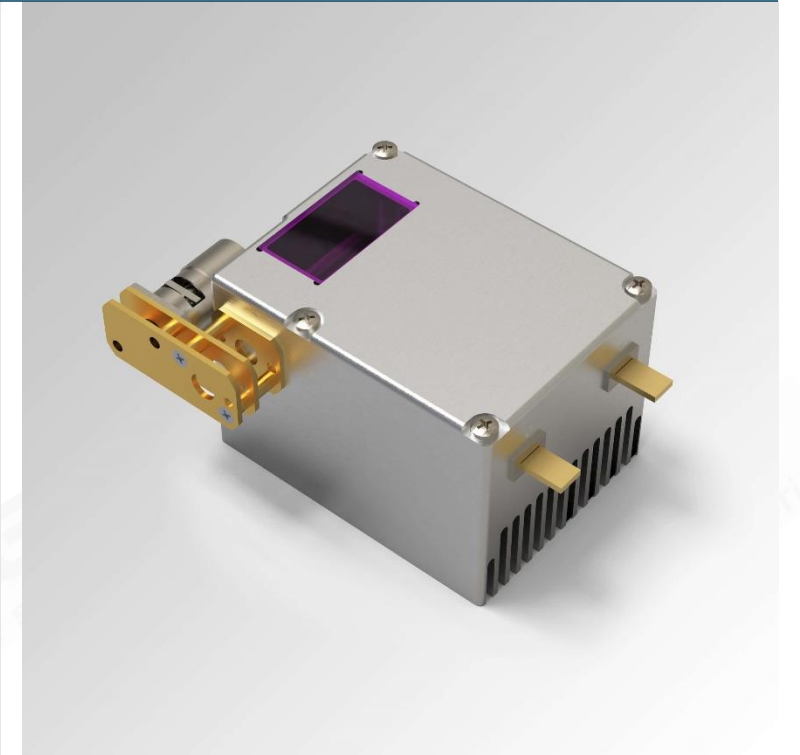


## Consumer Medical and Health Modules

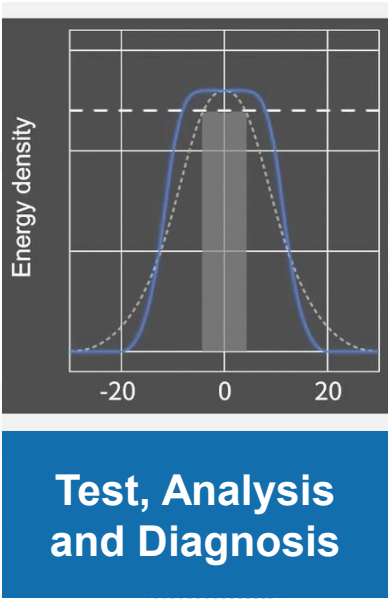
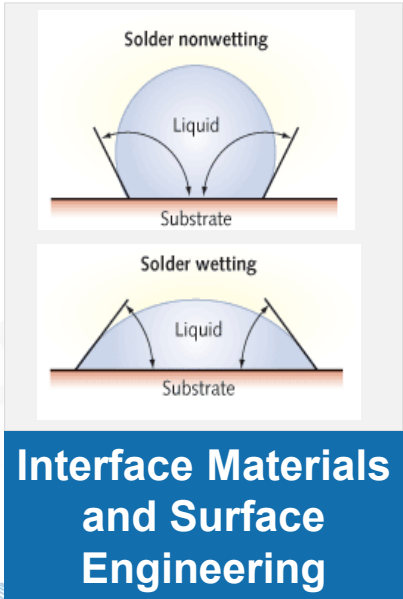
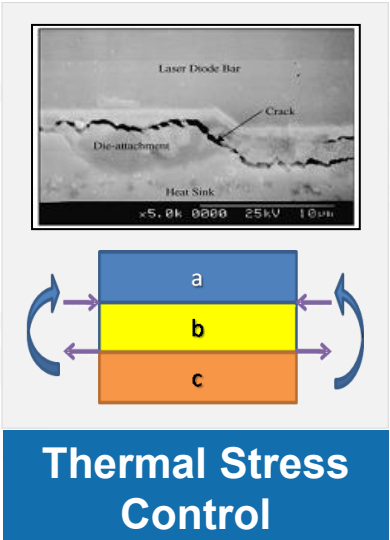
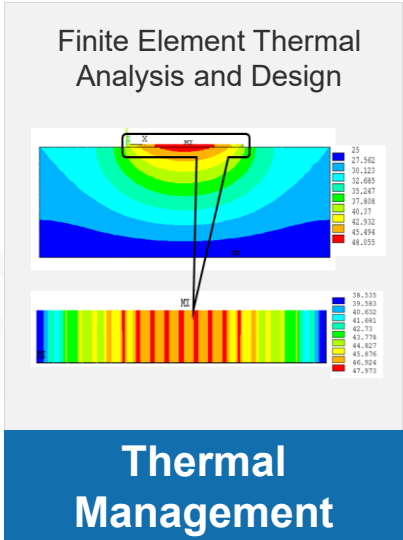
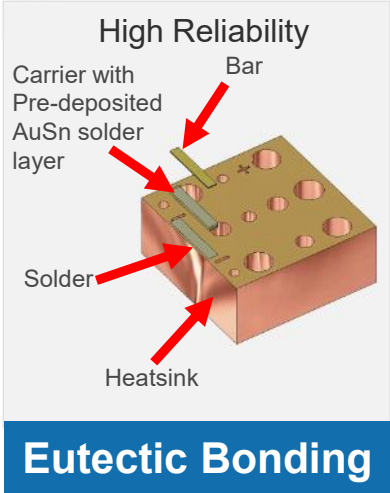
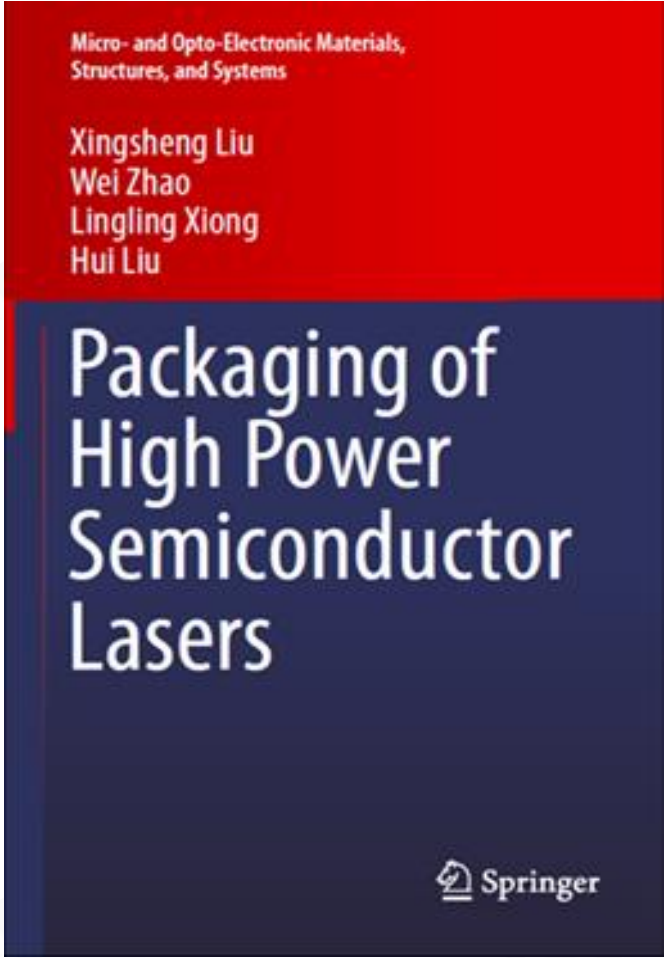
Home-use Skin Rejuvenation Module



Home-use Laser Hair Removal Module



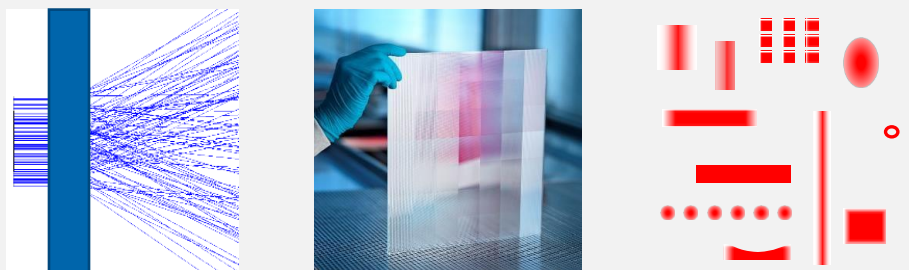
# Core Competence – Diode Laser



# Core Competence – Beam Shaping

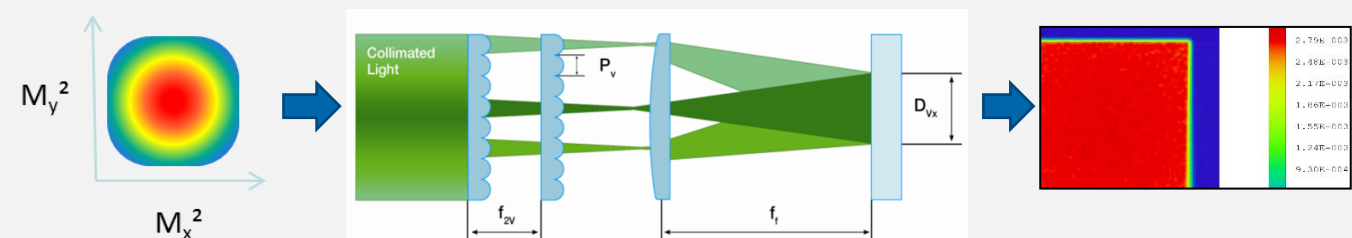
## Micro Optics Design and Simulation

Acylindrical free-form micro-optics / arrays /  
diffusers / DOE splitters / beam shaping systems



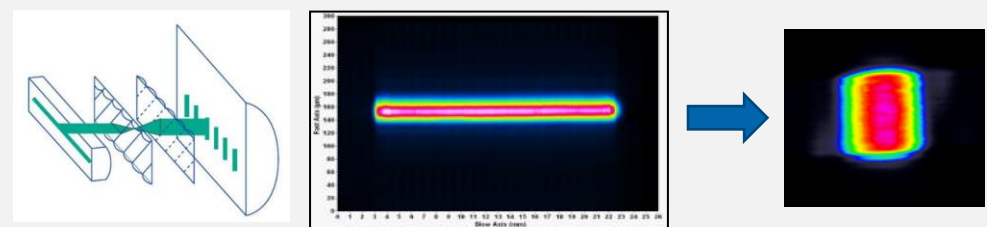
## Homogenization

Uniform and homogeneous illumination in any desired shape

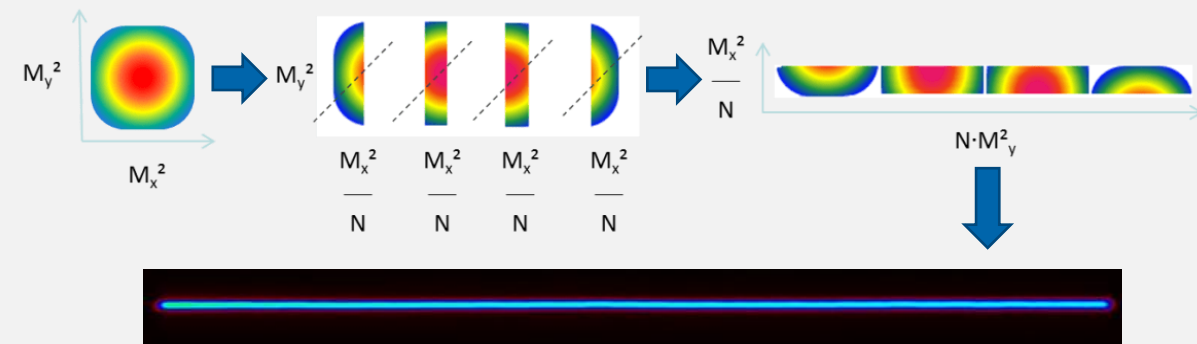


## Beam Transformation

Asymmetrical → Symmetrical beam



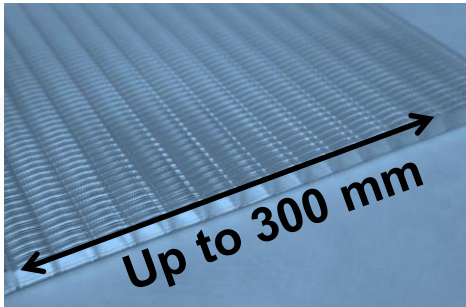

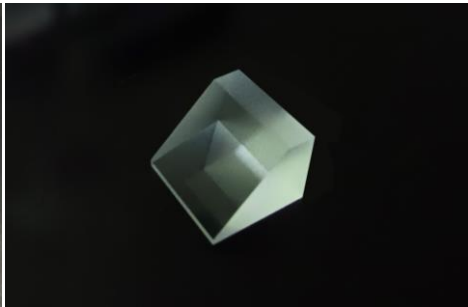
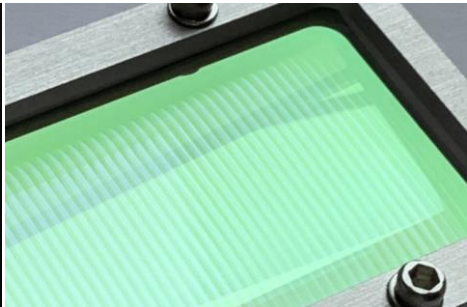
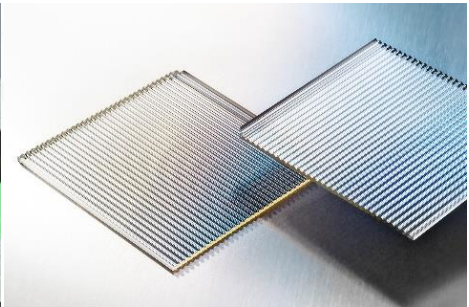
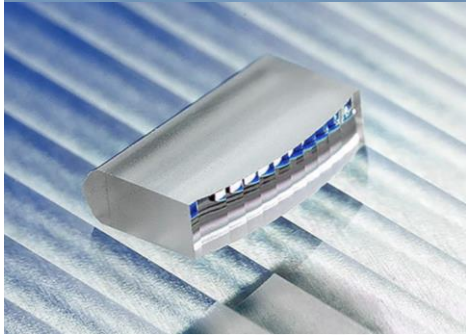
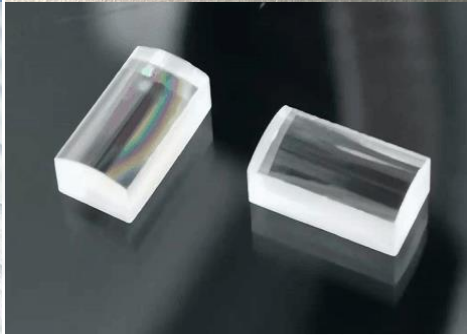
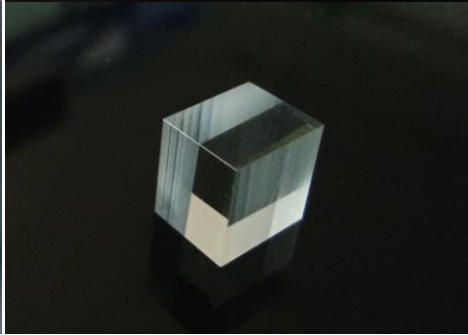
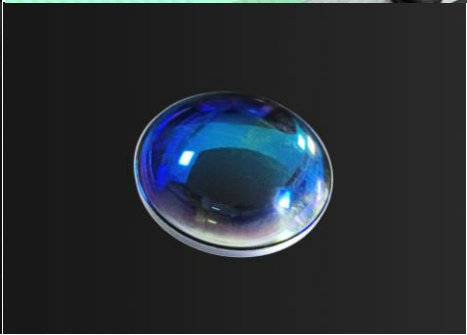
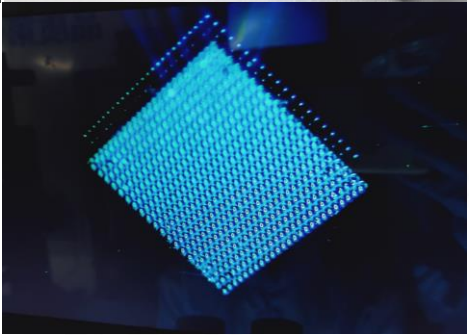
Symmetrical beam → High density line beam



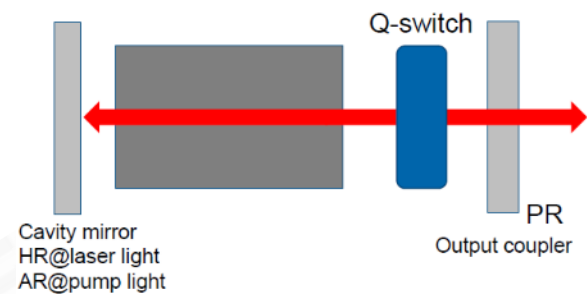
*The right photon at the right place and time!*



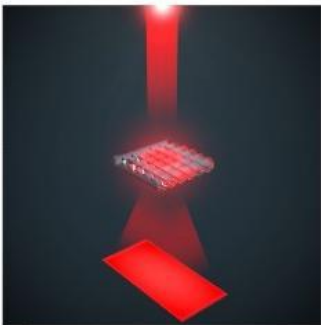
# Core Competence – Optics Manufacturing

Wafer Level Simultaneous Structuring	Precision Glass Molding	Cold Processing	Polymer Injection	Nanoimprint
				
				
Inorganic material: Glass, Fused Silica, Silicon, $\text{CaF}_2$			Organic material: Polymer, Polymer on Glass	

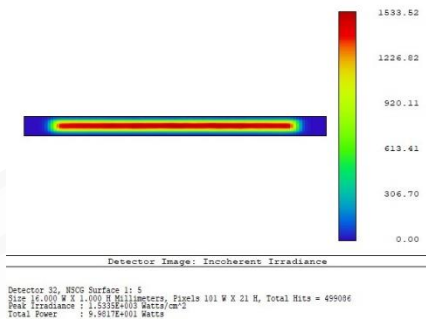
# Core Competence – Automotive



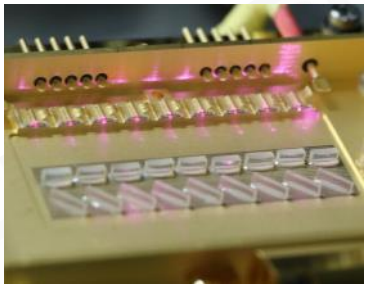
Q-switch DPSS Laser Transmitter Design



Advanced ROE Beam Shaping Optics Design



Design and Simulation



High Power Diode Laser Design and Assembling



Automotive Grade Laser Design and Qualification



Optical Assembly Automation



Laser Testing and Characterization



Laser Assembly Automation



# Quality & EHS Management Systems

ISO9001 Certified Quality Management System (QMS)

ISO14001 Certified Environmental Management System (EMS)

IATF16949 Certified Automotive Quality Management System

ISO45001 Certified Occupational Health and Safety Management System

Failure Mode and Effect Analysis (FMEA)

Statistical Process Control (SPC)

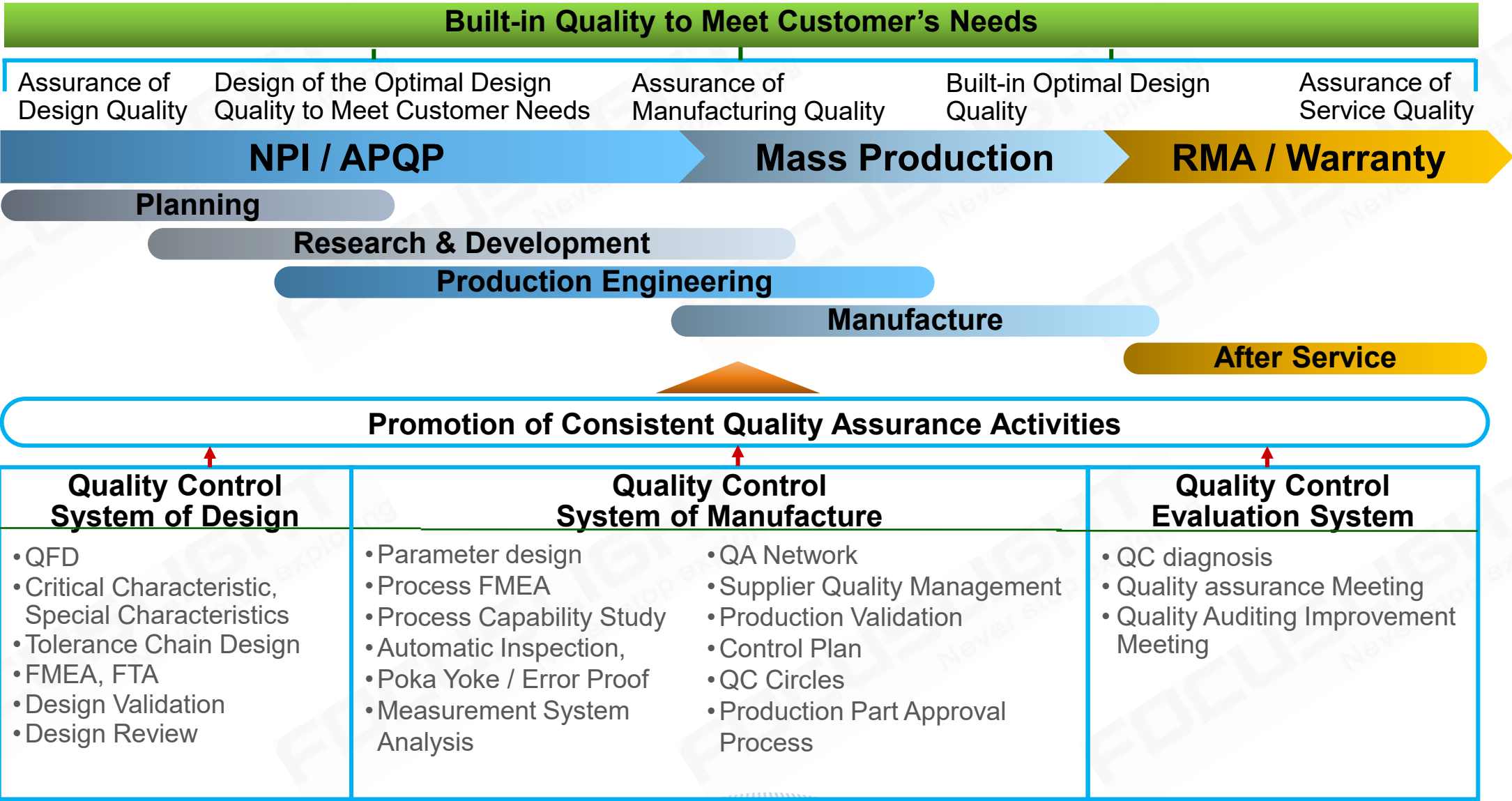
Production Traceability Database

Control Plan (CP)



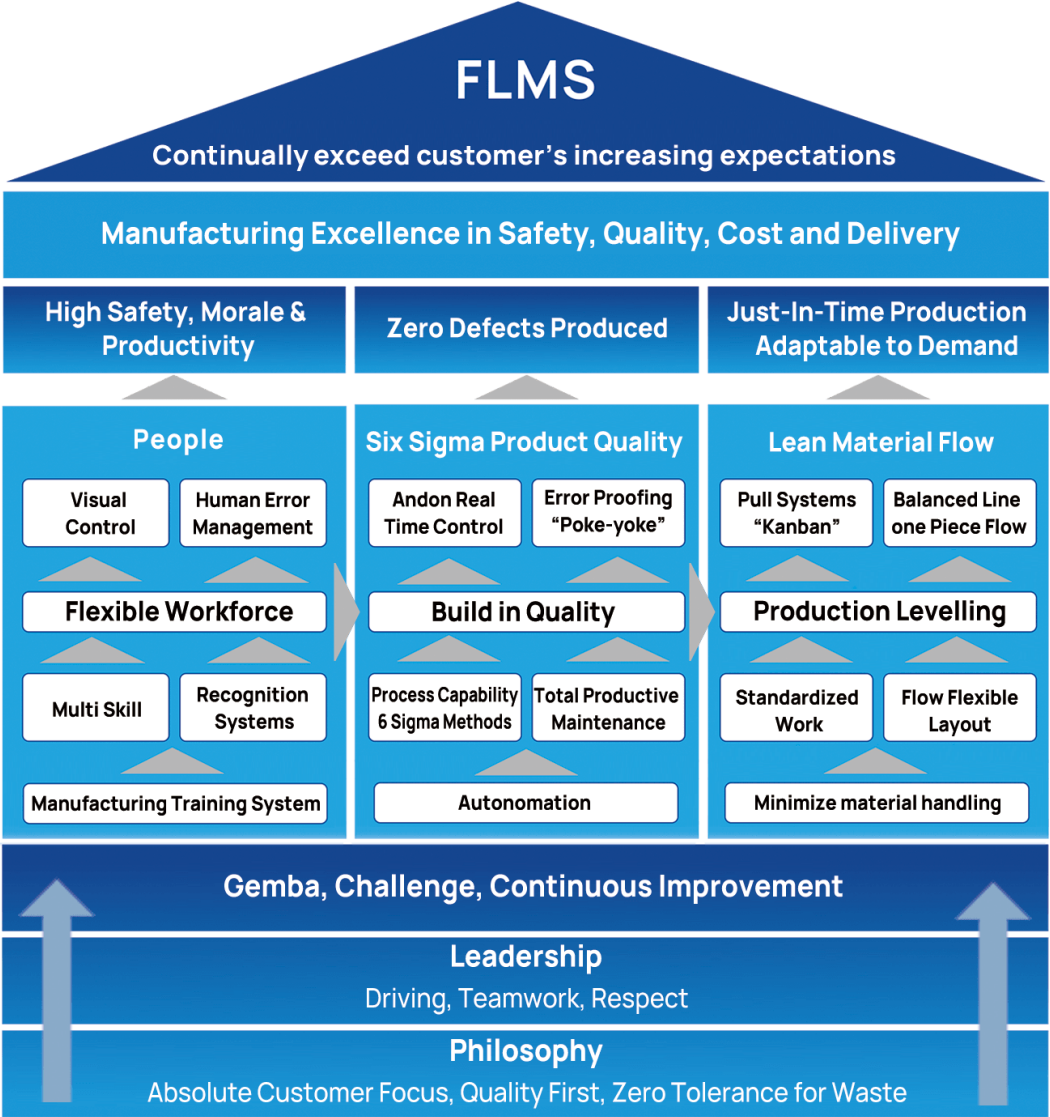


# Quality Assurance System



# Auto BU Manufacturing System (FLMS)

Focuslight Manufacturing System (FLMS)



# Manufacturing Excellence

- Apply the **lean manufacturing practices** to all production lines, including automotive, diode laser ones and laser optics business
- **Absolute customer focus, zero tolerance of waste, and continuous improvement** philosophy
- **Significantly reduced** cycle time, improved manufacturing efficiency, and lowered RMA yield and manufacturing cost.
- Adopting **automation and advanced production management system**
- **SOP** of the first LiDAR transmitter project with an international automotive tier 1 customer
- IATF 16949 certified and VDA 6.3 audited





# Manufacturing Capacity



**High Volume Production Capability of High-Power Diode Lasers**



# Manufacturing Capacity

**FOCUSLIGHT**  
Never stop exploring



**Monthly Micro Optics Manufacturing Capacity > 3 million pcs**



# Global Facility/Capacity Expansion - China



## Focuslight HQ, Xi'an, China

13787m<sup>2</sup> facility with 3710m<sup>2</sup> clean room space for **diode laser components & automotive LiDAR Tx module** production lines



## Hefei, China

A new facility of ~25,000 m<sup>2</sup> focused on **pan-semiconductor application solutions** will be constructed.



## Shaoguan, China

A new facility of ~15,000 m<sup>2</sup> focused on **medical and health application solutions** is being constructed



## Dongguan, China

Total 65,000m<sup>2</sup> of building to be constructed. #1 and #3 buildings with ~6000 m<sup>2</sup> of clean room space has started operating in September 2022. Monthly **micro-optics** manufacturing capacity > 3 million pcs



**Haining, China**  
**UV-LLO and UV-SLA systems** being fully deliverable from here



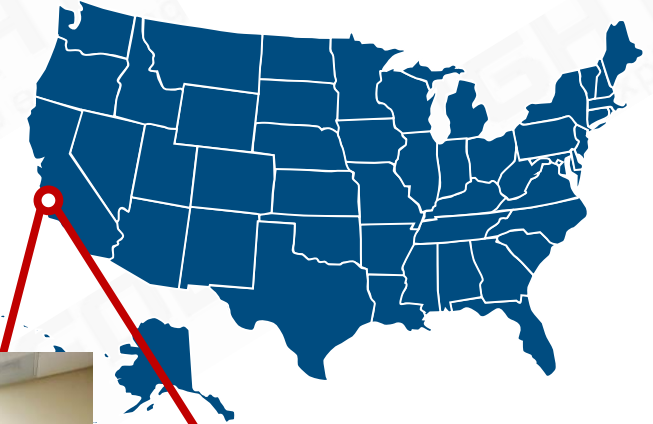
# Global Facility/Capacity Expansion – Europe & USA

**FOCUSLIGHT**  
Never stop exploring

**Dublin, Ireland**  
**EMEA Sales office and R&D staff** being important parts of our global presence



**St. Petersburg, Russia**  
**R&D office** with scientists supporting the R&D projects



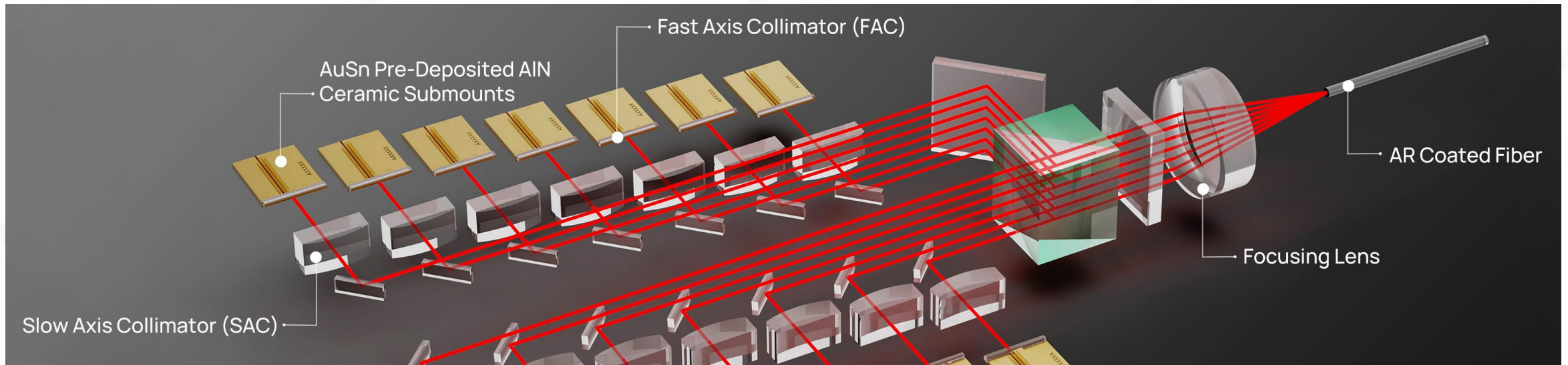
**Dortmund, Germany**  
13000m<sup>2</sup> facility with 2870m<sup>2</sup> production area  
Extension of **high-volume micro-optics wafer** production line (FAC /SAC) with manufacturing space increased by 150%  
Expansion of UV laboratory finished



**Silicon Valley, USA**  
The **new innovation lab** has been set up with our Chief Scientist working here

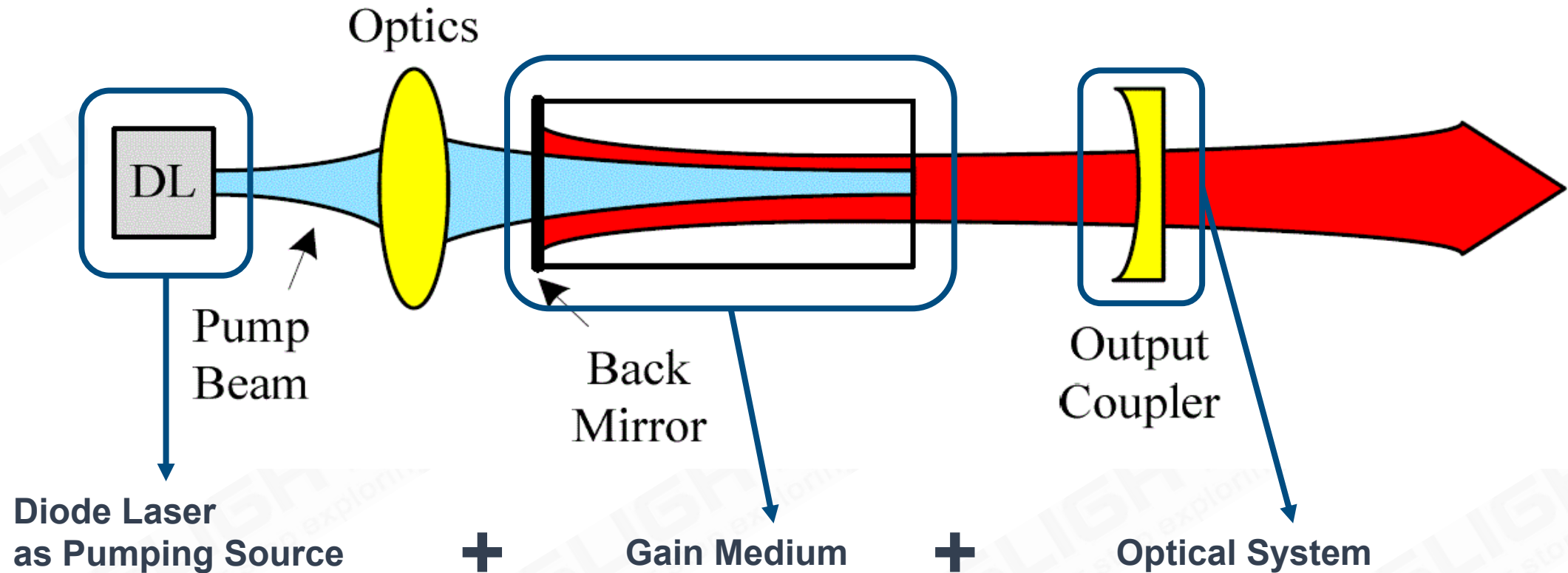
**Americas Sales Office**  
being an important part of our global presence

# Applications – Fiber Laser Pumping



- **AuSn pre-deposited ceramic substrates** – stable and reliable thanks to the high thermal conductivity and suitable thermal expansion coefficient;
- **Fast axis collimators (FAC) and slow axis collimators (SAC)** – fundamental and efficient solutions for shaping the beam emitted by the pumping sources;
- **Focusing lenses** – coupling the collimated laser beam precisely into the output fiber;
- **Optically coated fiber attached to the pumping sources** – transmitting the laser energy to the gain medium, enabling the function output of the fiber laser module.

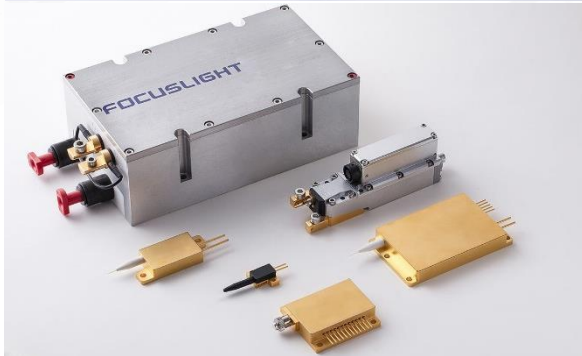
# Applications – Solid State Laser Pumping



**Diode Laser:**    ↓ Footprint    ↑ Reliability    ↑ Efficiency    ↓ Cost



# Application – Health



- **Direct diode laser solutions** and **fiber coupled laser solutions** for medical and aesthetic uses including laser hair removal, laser body sculpting, dental, surgery, laser fluorescein angiography (LFA) etc.
- Strong positioning in **professional hair removal** industry worldwide
- Fast growth (>300%) in **consumer health solution** and **body sculpting** laser modules
- Massive production project awarded from world-class home-use aesthetic equipment manufacturer



# Applications – Cladding

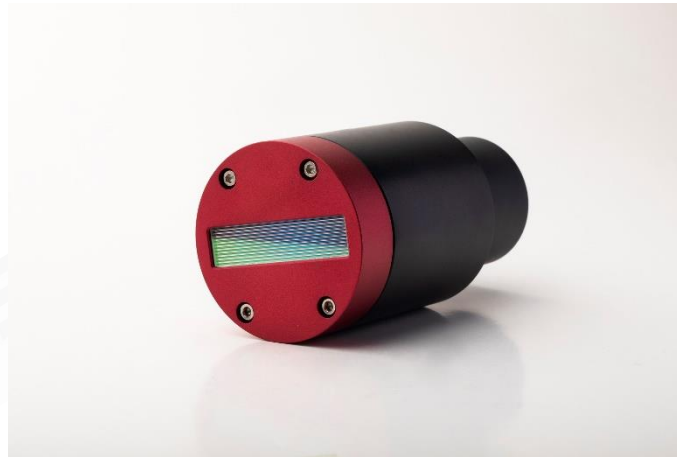
- Dlight ® high power direct diode laser systems integrate diode laser stack and precision micro optical systems into laser head directly.
- High output power and optimized spot configurations are specially designed for big area treatment applications with high throughput and high surface quality.





# Applications – Imaging

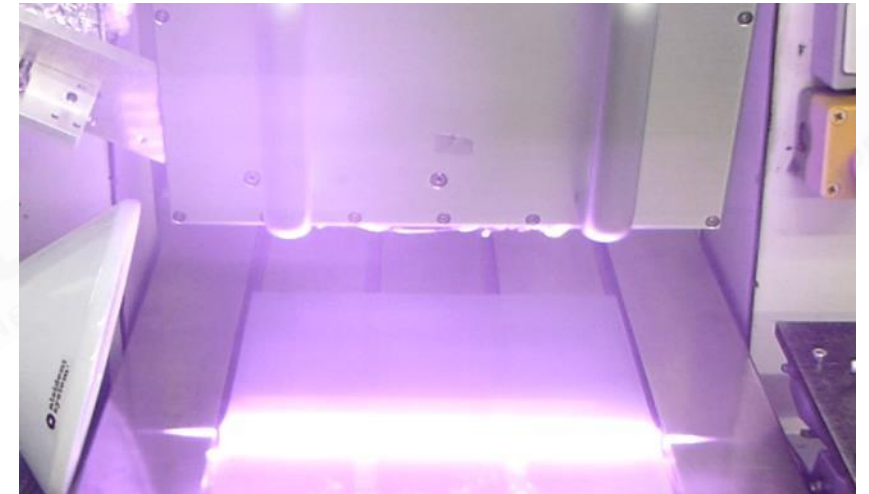
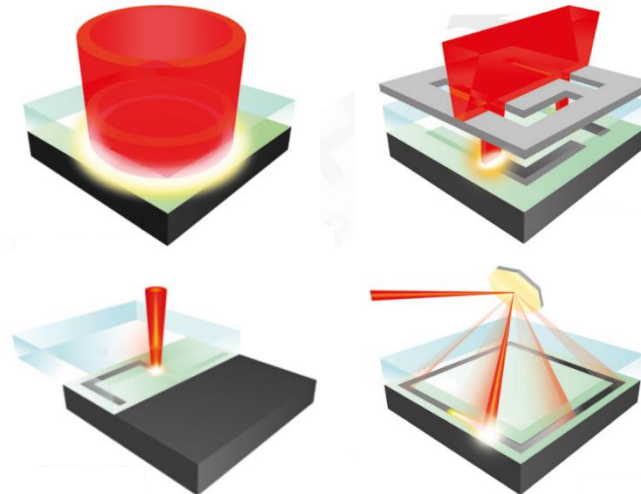
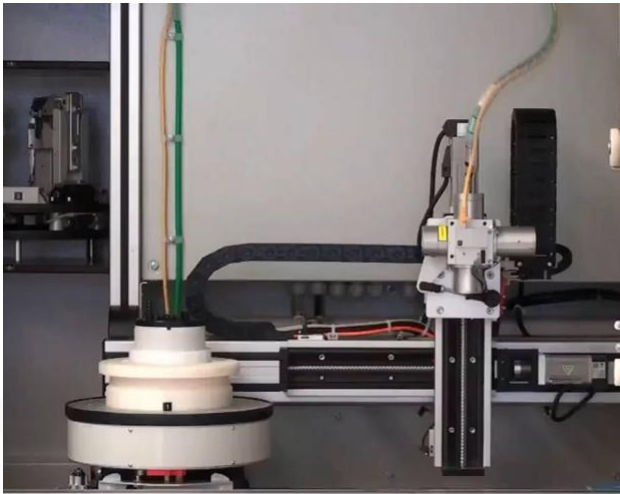
- IR Illumination
- IR Imaging
- Machine Vision





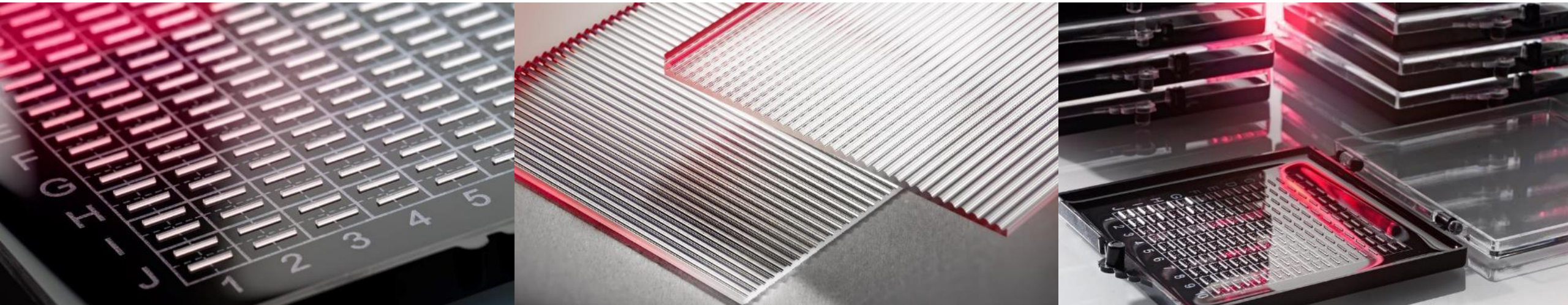
# Applications – Welding

- Laser transmission welding of thermoplastics in the wavelength range 808nm-980nm
- Simultaneous welding of thermoplastics with Focuslight Line Beam Technology
- Cutting, welding and soldering of metals
- Metal surface finishing with Focuslight Line Beam Technology
- Corrosion- and abrasion-resistant hard metal coatings on steel



# Applications – Laser Optics

- Fast axis collimation (FAC)
- Slow axis collimation (SAC and SAC arrays)
- Beam transformation system (BTS)
- Blue optics
- Customized optics
- Contract assembly
- Design studies





# Applications – Display

- Several tens of beam shapers (plasma display pixel structuring)
- Several green 100 mm line beam systems (laser lift-off)
- > 600 mm UV line beam production system (laser lift-off)



This graphic shows the laser lift off process.

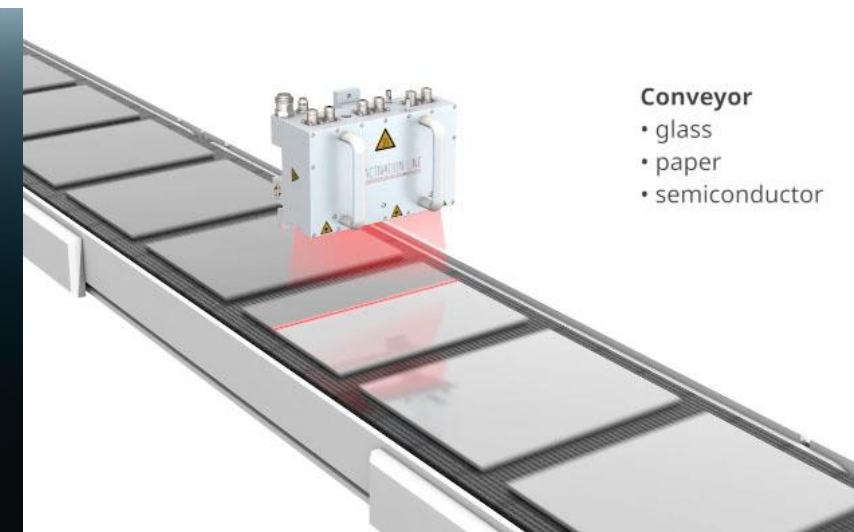
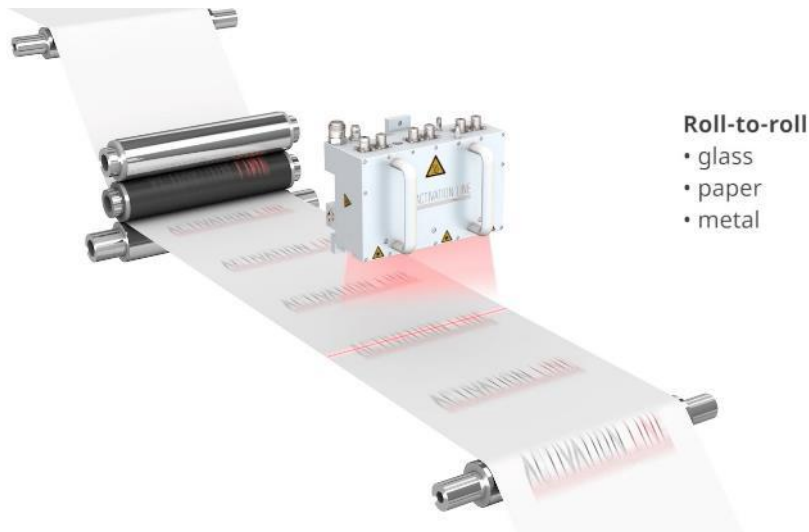
## Pre-production stage:

- Laser-induced thermal imaging process (LITI) with IR diode lasers
- Thermal optimization of TCO layers with Focuslight Line Beam Technology
- Low-temperature polysilicon annealing (LTPS) for AMOLED and high-resolution LCDs

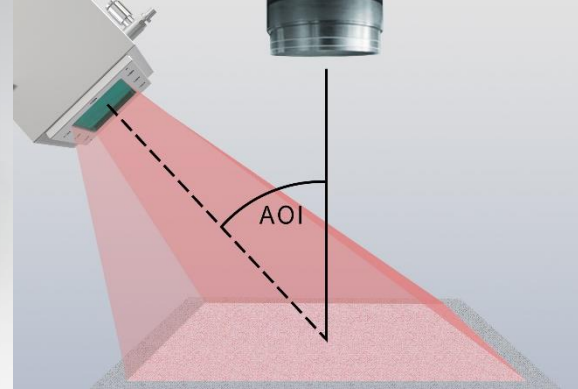
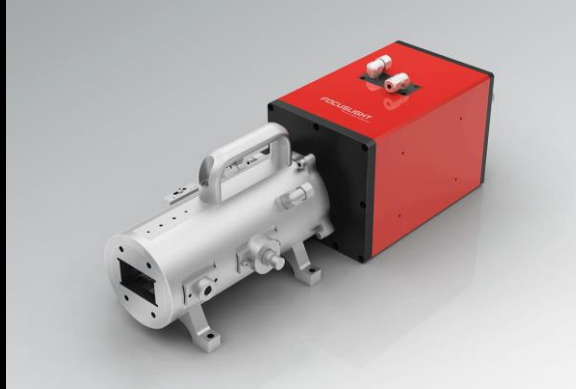
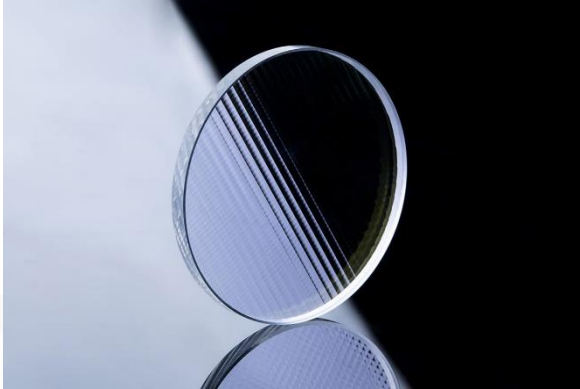


# Applications – Coating

- vRTP (very Rapid Thermal Processing) of functional coatings with Focuslight Line Beam Technology:
- Large-scale, energy-efficient and precisely controlled processing
- ... for a large variety of substrate materials (metal, glass, polymer, paper etc.)
- ... for a large variety of processes (annealing, crystallization, drying, sintering etc.)
- ... for a large variety of coating materials (semiconductors, metals, TCOs etc.)



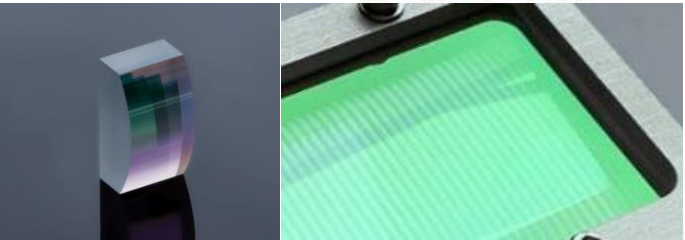
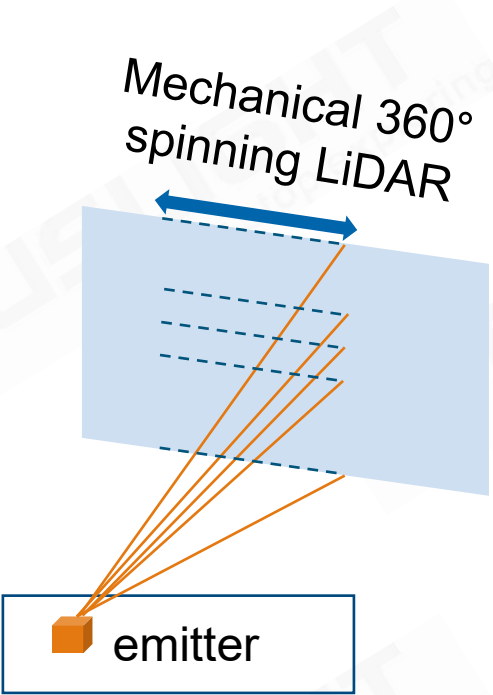
# Application – Semiconductor



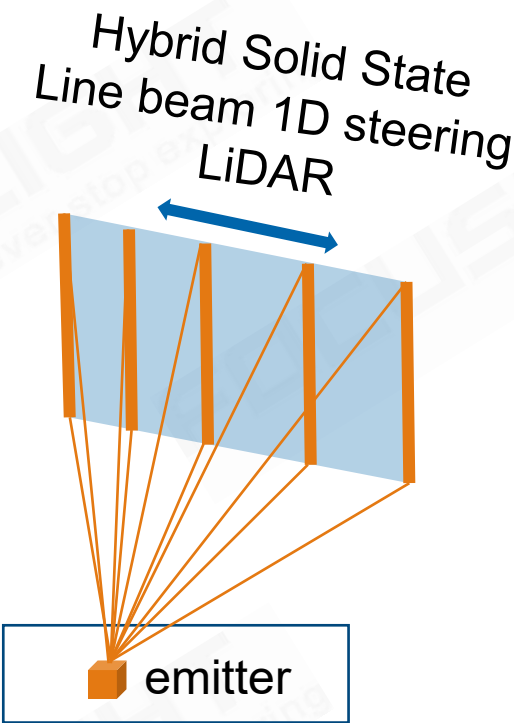
- Beam homogenization technology powers **lithography** illumination system – key optical component in steppers
- > 15 years supply to the major manufacturer of semiconductor lithography tools
- Laser system solutions with high power density and different beam profiles, designed for various **laser-based wafer annealing**, e.g. DSA, IGBT backside annealing, and SiC annealing
- Off-axis beam shaping technology powers laser surface treatment as well as surface inspection
- Typically used in **solar cell industry**
- Beam shaping on UV solid state laser, 30000:1 aspect ratio is achievable
- Up to 1000 mm long UV Line generation system enabling **OLED laser lift-off** process
- Next generation LTPS **solid-state laser annealing** process.



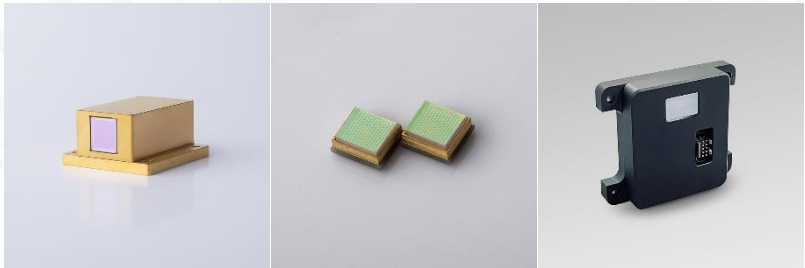
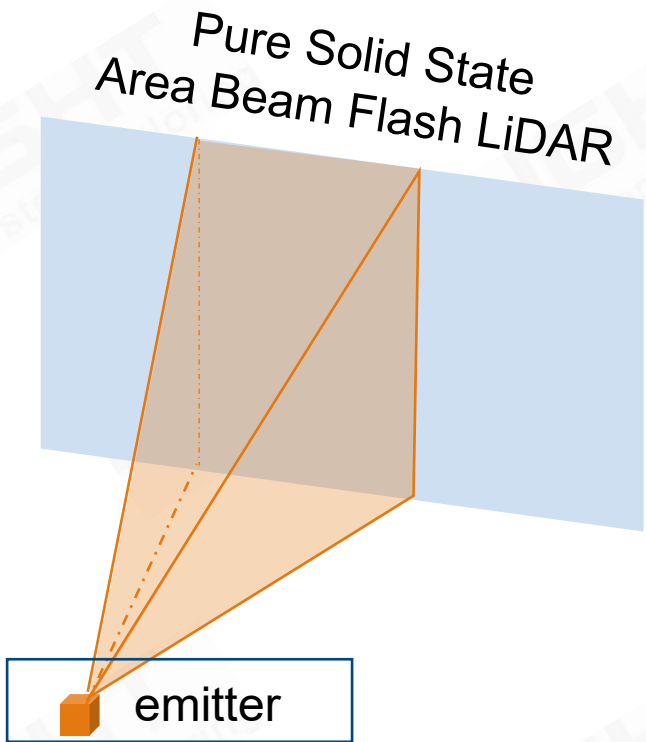
# Application – Automotive LiDAR



Automotive-grade optics  
and subassembly

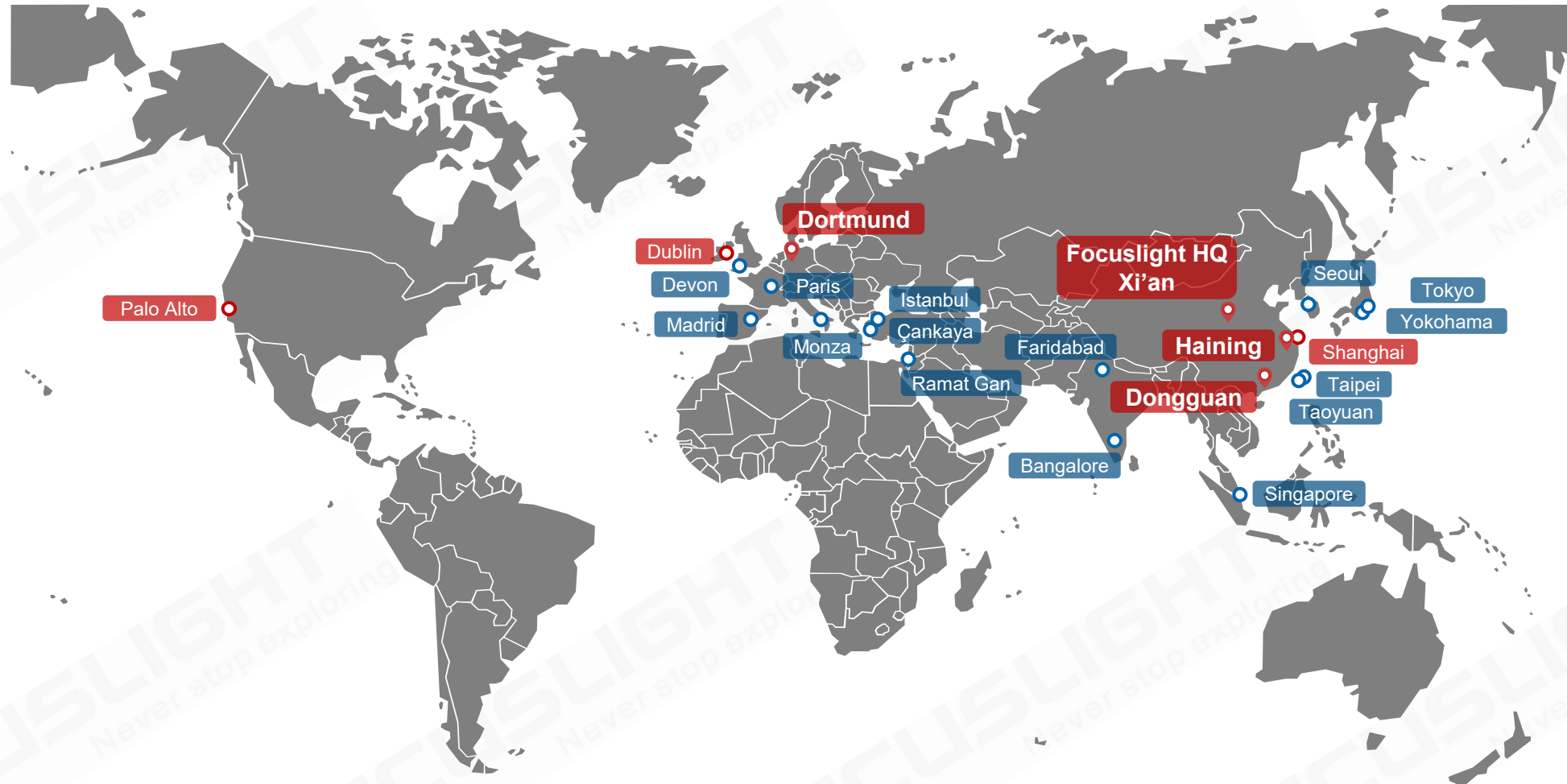


Line Beam Transmitter Modules



Flash Transmitter Modules

# Sales Network



- Worldwide established distributors
- Direct sales offices in China, Ireland and US
- Manufacturing site in Xi'an, Dortmund, Dongguan and Haining

# Summary



- Diode laser light source leader and beam shaping expert
- One stop source from active devices to passive optics, from components to modules to application subassemblies
- Total solution, versatile customization service and field service provider
- Strong RDE capability, high volume production capacity and low-cost manufacturing
- Strong IP position in diode lasers and laser optics
- Financially healthy and strong financial backing from investors for long term growth



- **Your committed and reliable long-term partner in diode lasers and laser optics**



[THANK YOU]



**FOCUSLIGHT**  
Never stop exploring