

Focuslight Corporate Overview

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2025-07

Focuslight Overview

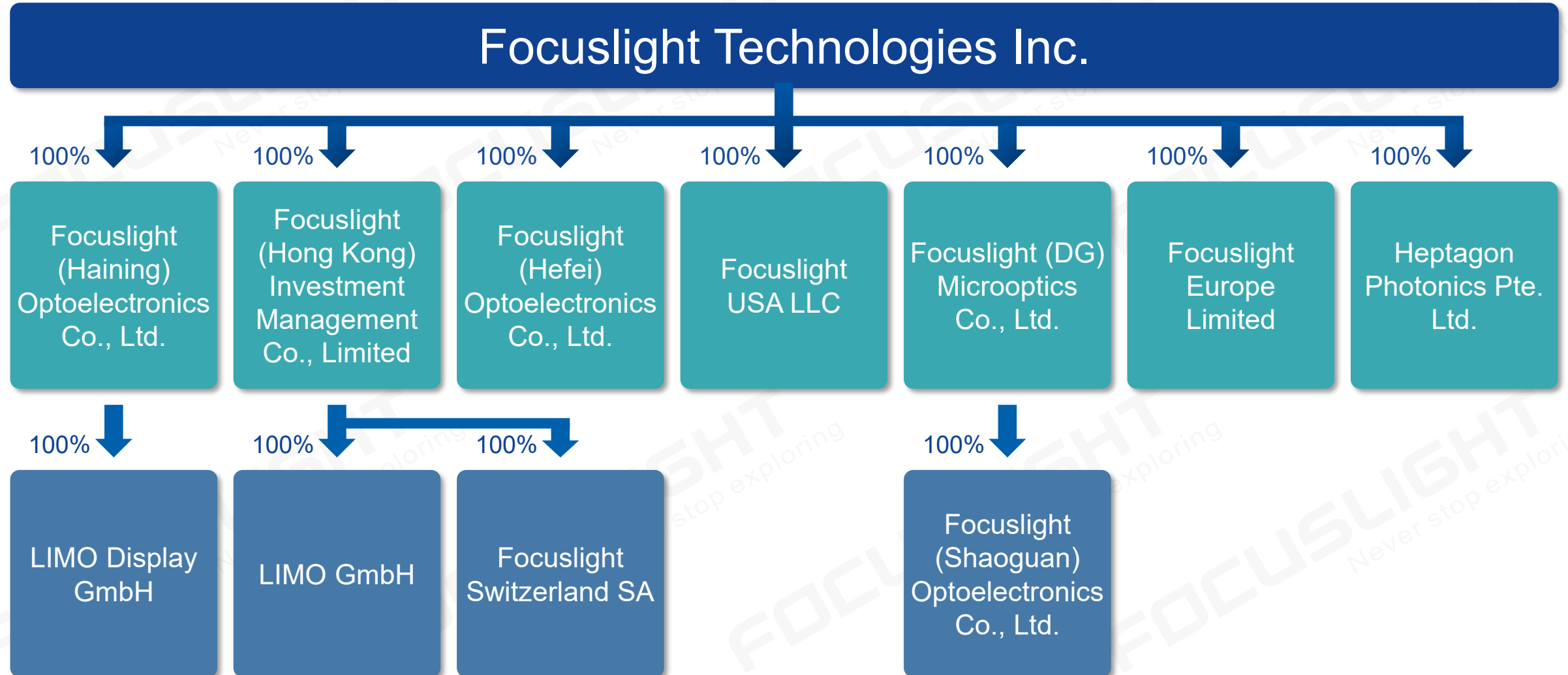
- Founded in 2007 by Dr. Victor X. Liu, headquartered in Xi'an, China.
- A fast-growing company that develops and manufactures:
 - **High-power diode laser components and materials** (Photon Generation)
 - **Laser optics components** (Photon Control)
 - **Photonics module and system solutions** (Application Solutions) focusing on optical communication, consumer electronics, pan-semiconductor, automotive, and medical and health applications.
- A **global photonics foundry** offering process development and manufacturing services to the global photonics community.
- Publicly listed in the Shanghai Stock Exchange (Ticker Symbol: 688167).



Milestones



Focuslight Corporate and Subsidiaries



Focuslight Global Operations System

Leverage the strengths and capabilities of each location to cater to specific customer demands and optimize operational efficiency.

Through centralized decision-making, integrated operations, and lean management, a high-efficiency, low-cost global operations system is established.



Further Expanding Flexibility

- **Strong International Presence:** Focuslight has strong presences in China, Germany, Switzerland, Singapore, and other global regions. We can leverage our existing manufacturing capabilities in these locations to meet customer demand efficiently.
- **Flexibility in Manufacturing:** As demand grows, we are exploring additional manufacturing capacity in Malaysia to complement our global operations. This flexibility allows us to adapt to the evolving needs of customers worldwide.



In a world of evolving market dynamics, we provide the solutions you need to stay ahead—flexible, efficient, and forward-thinking.

Key Facts & Figures



Employees

>900



Yearly Revenue Proportion
Invested into R&D

~16%



Yearly Revenue
(2024)

620M RMB



Patents Valid
Worldwide

>590



Facility Worldwide

>48,000m²























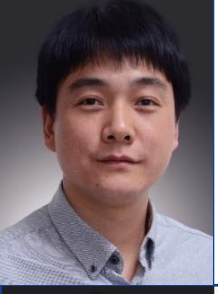


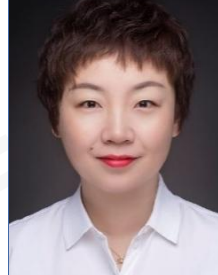







Clean Room Worldwide

>14,000m²



ISO 9001
ISO 14001
ISO 45001
IATF 16949
Certified

Corporate Management Team

	<p>Dr. Xingsheng Liu (Victor) Chairman, CEO</p> <p>Research and management experience in the US, with 100+ publications, 300+ patents, 30+ invited papers internationally</p> <p>Committee Member of SPIE and IEEE</p> <p>  </p>		<p>Dr. Chung-En Zah CTO</p> <p>30+ years of research experience in the US, with 300+ publications, 50+ patents in optoelectronics and telecommunication</p> <p>IEEE Fellow, OSA Fellow, 2x R&D 100 award winner</p> <p>  </p>
	<p>Mr. Sinclair Vass Corporate SVP of International Sales & Business Development</p> <p>35+ years experience in international photonics markets, having held technical, commercial and general management leadership roles at major multinational companies</p> <p>   </p>		<p>Mr. Guowei Zhu (Gavin) Corporate VP of Quality, President of Automotive BU</p> <p>20+ years in international automotive companies, rich experience in IATF QMS and plant operations management by World Class Manufacturing (WCM) & Lean manufacturing</p> <p>  </p>
	<p>Mr. Tan Chee Huo (Michael) Corporate SVP of Business Process and IT</p> <p>25+ years in IT leadership, specializes in digital business transformation, global project management, multicultural team leadership in fast-paced international industries, and strategic decision-making</p> <p>   </p>		<p>Mr. Ye Dai (Robert) Corporate VP of Global Sales</p> <p>Excellent track record in worldwide sales, product line and business unit management leadership roles</p> <p>20+ patents granted</p> <p> </p>
	<p>Ms. Yiping Ye (Alison) Board Director, CFO</p> <p>Over 15 years management experience and multi-field business practices</p> <p>In-depth understanding in LTC, IPD, intercultural cooperation and rich operational experience in market development, project operation and business management</p> <p> </p>		<p>Mr. Qichuan Yu Chief Product/Process Officer</p> <p>Over 25 years of experience in wafer-level optics, optical sensor and camera packaging, SAW/BAW filter R&D, and NPD execution, with a strong focus on mastering, tooling, and wafer-level processes</p> <p>   </p>

Corporate Management Team



**Ms. Xuefeng Zhang
(Jennifer)**

Board Secretary, Marketing Director

14 years photonics industry
international business experience

In-depth understanding and rich experience in
sales, marketing and business development



Mr. Hong Wang

Corporate R&D Director

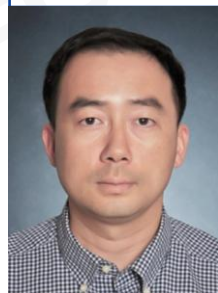
PhD in physics and Master in computer
science. 20+ years in quantitative analytics,
capital market risk modeling and architecting.
Expert in building analytic infrastructure and
system. Rich experience in multinational team
management.



Mr. Lucas Zhang

Global Operations Vice President

20 years of global supply chain management
experience at multiple Fortune 500
companies, with strong expertise in in supply
chain planning and management within the
consumer electronics industry



Mr. Jinchao Qu

President of Diode Laser BU,
President of Medical & Health BU

Extensive years of product marketing and
sales management experience

Outstanding track record in previous roles as
Asia Sales Director and Head of the
Application Systems Special Task Force



Mr. Dirk Walter Bogs

President of Laser Optics BU

Over 25 years' experience in ultra-precision
tooling, optic manufacturing, engineering &
project management, and operational
management

Very deep knowledge of technology
development and optimization



Mr. Yong Tian (York)

VP of Laser Optics BU

20+ years of operation & R&D management,
very deep knowledge with organic optical
materials and optical coating technology,
published SCI articles and owns patented
technologies. Experienced in Lean
Manufacturing & Industry 4.0



Mr. Weiyi Gu

President of Pan-Semiconductor
Solutions BU

12 years experience in photonics R&D and
product management, with rich track records
of leaderships in developing and delivering
system solutions for pan-semiconductor and
industrial applications



Dr. Tobias Senn

President of Strategic Growth Division

15+ years of experience in micro-optical
component development for the consumer
market. Expert in design for manufacturing
and process development, with a strong focus
on high-volume production and yield
improvement



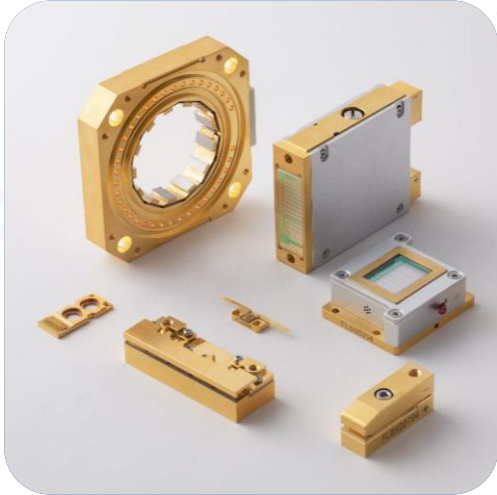
Mr. Hongyuan Liu (Tom)

President of Global Photonics Foundry BU

20+ years in R&D and operations management,
specializing in optical imaging and non-imaging
system design, WLO process & integration,
and optical component manufacturing. Proven
track record in new product development and
scaling high-volume production



Products and Businesses



Photon
Generation



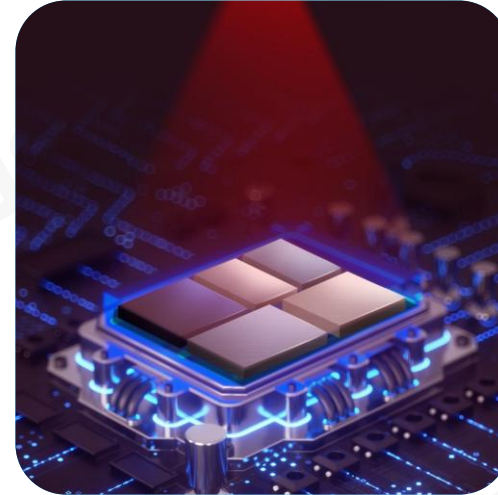
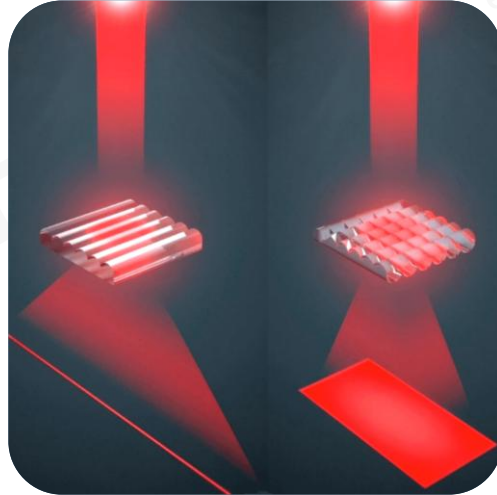
Photon
Control



Photonics
Application
Solutions



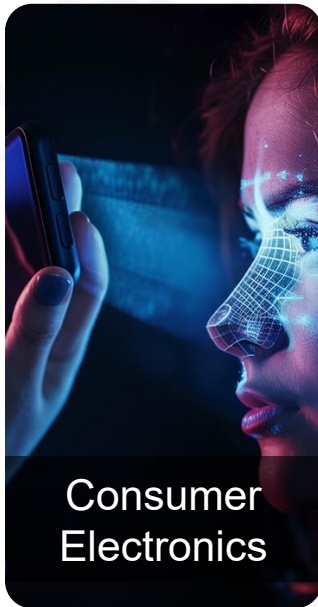
Global
Photonics
Foundry



Markets



6%
revenue



2%
revenue



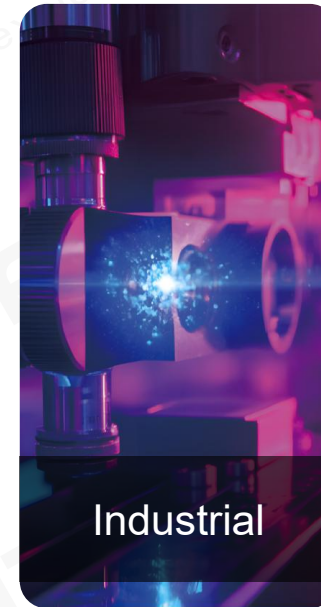
21%
revenue



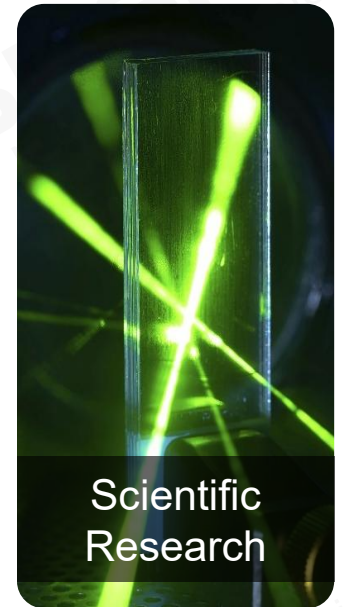
12%
revenue



13%
revenue



41%
revenue



5%
revenue

** Based on accumulated revenue data from 2025 Q1 (figures unaudited)*

Value Proposition

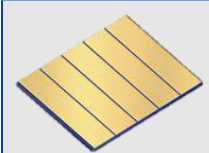
Total Solution and Service in Full Value Chain

Raw
Materials

Components,
Devices

Modules,
Subsystems,
Application
Systems

Solution,
Support,
Service



Chips (Strategic
collaboration
with Suppliers)



**Packaging
Materials**



**Optics
Substrate**



Light Sources



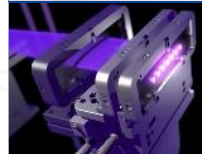
**Optical
Components**



**Fiber Coupled
Modules**



**Laser
Subsystems**



**Optical
Subsystems**



**Integrated
Modules**



**Application
Centers**



**Technical
Support**



**Field Service
Centers**

Industry Leader + Strong Financial Backing + Healthy Stable Company + Invest in the Future



Do what we do best

Offer the best value

Optimize to the extreme

Achieve the best
performance / quality-to-
price ratio

Commitment to Customers

- Lowest cost manufacturing for high volume products
- Willing to take technical risk, but request customer commit market share in return
- Willing to take investment risk in R&D and capital including M&A for customer but request customer commit market share in return
- Collaboration transparency, fast response, IP protection and long-term partnership



What we don't do

Take high market risk

Be greedy

Be too aggressive

Compete against our
customers

Vision

FOCUSLIGHT
Never stop exploring

**To unlock the potential
of photonics to
enhance and enrich
people's life**



Mission

FOCUSLIGHT
Never stop exploring



Be the global trusted
photonics solution provider
through innovation,
manufacturing excellence
and fast response

FOCUSLIGHT
Never stop exploring

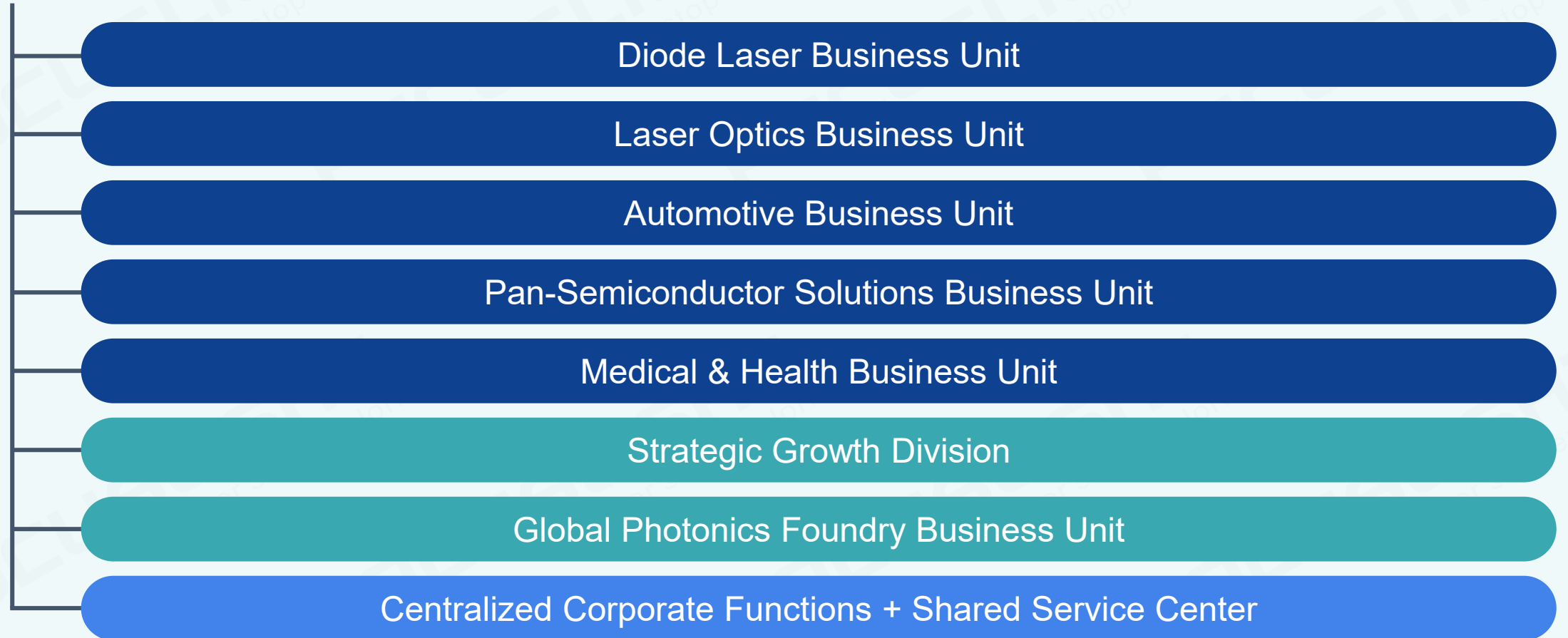
The corporate/parent brand that offers innovation-driving photonics solutions, covering all available businesses except WLO, WLS, WLI, and related fields.

 **HEPTAGON**

A brand focused on business around the technologies of WLO, WLS, WLI, and related fields, ultimately aiming for volume production.

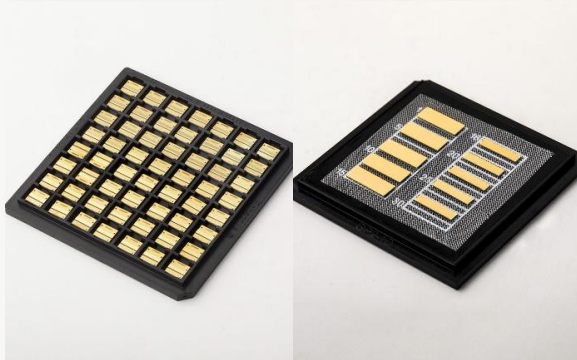
Company Organization

Focuslight Technologies



Products - Diode Laser Components

Under Focuslight Brand



Advanced Materials

- AuSn Pre-Deposited AlN Ceramic Submounts
- AuSn Pre-Deposited CuW Submounts
- Thin Film Metallization Service



Active Devices

- Single Emitter Components
- Single Bar Components
- Micro-Channel Cooled Stacks
- Conduction Cooled Stacks
- Pumped Modules



Fiber Coupled Modules

- Emitter-Based FCM
- Bar-Based FCM



Professional Medical Application Components

- Laser Hair Removal Engines

Products - Laser Optics Components

Under Focuslight Brand

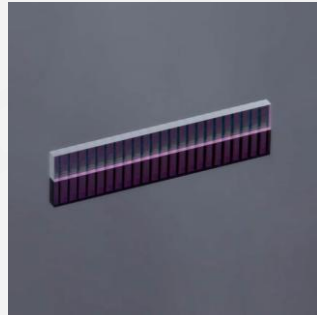
Single Lenses and Linear Lens Arrays



FAC



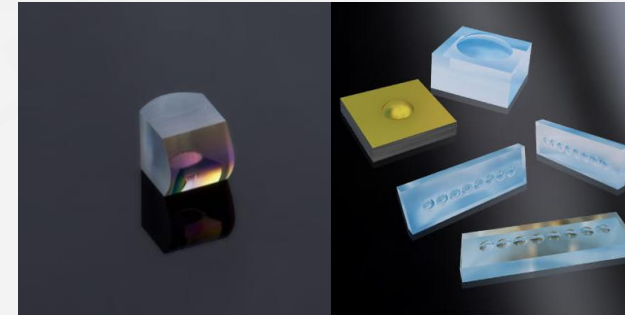
SAC



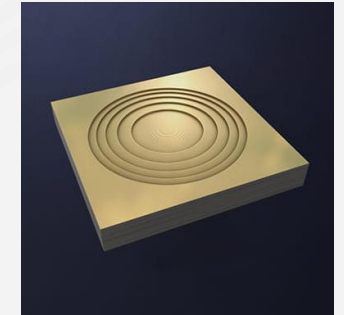
SAC array



BTS

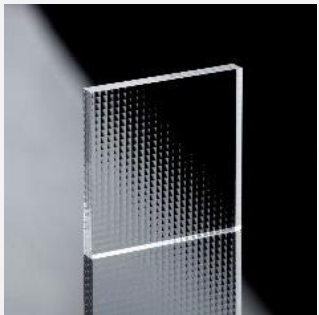


Fiber coupler and collimator

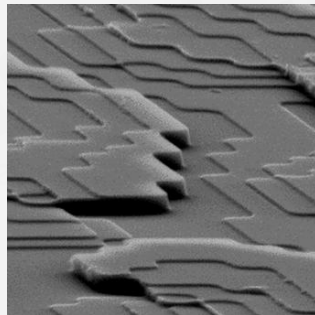


Collimating DOE

Area Lens Arrays



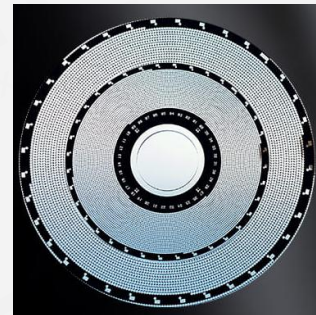
Homogenizer and
diffuser



DOE beam splitter,
dot or line generator

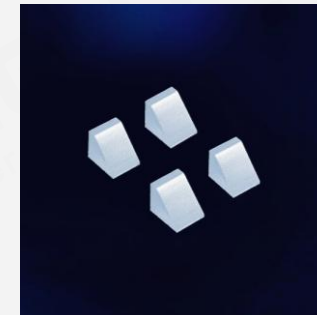


Shack-Hartmann
array

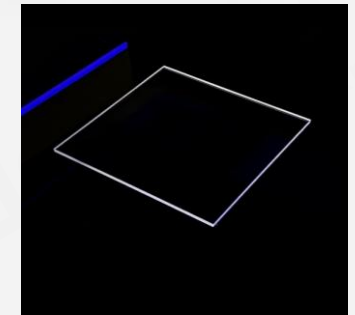


Pinhole array

Plano Optics and Coatings



Micro prism



Window

Products - Automotive Application Solutions

Under Focuslight Brand

Flash LiDAR Transmitter Modules

AX02 Pro (Engineering Sample)



VCSEL Flash Transmitter 700W

Line Beam LiDAR Transmitter Modules

LE02 Pro (Engineering Sample)



905nm 700W EEL
Line Beam Transmitter

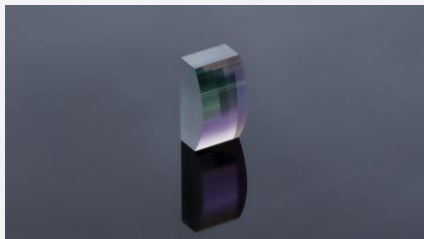
LX02 (Engineering Sample)



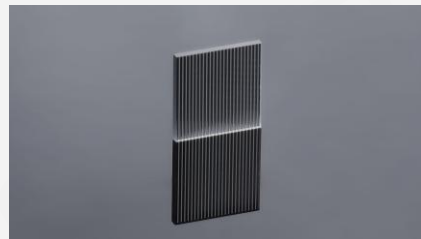
VCSEL Line Transmitter 1000W

Optical Components and Assemblies for Automotive

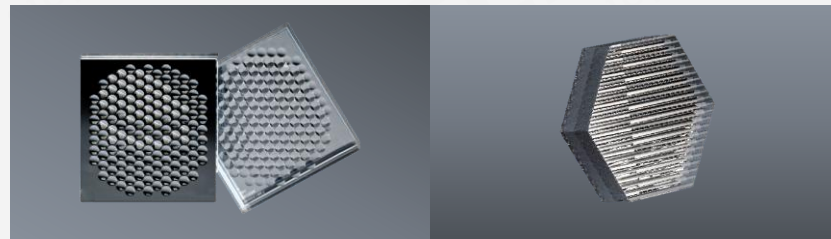
EEL FAC Collimators



Auto-grade Diffusers and
Homogenizers



Optics for Automotive Projected Lighting and
Headlight



Customized Optical
Assemblies



Products - Pan-Semiconductor Application Solutions

FOCUSLIGHT
Never stop exploring

Under Focuslight Brand

Advanced Display Manufacturing Solutions



Solid-State Laser Lift-Off (LLO) System



Solid-State Laser Annealing (SLA) System



Variable Beam Laser System
(Mini and Micro LED Processing)

IC Manufacturing Processing



IC Wafer Annealing System

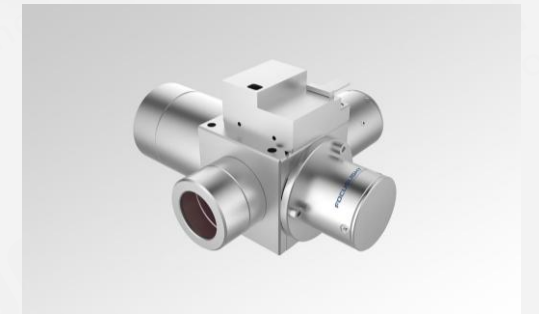


Variable Beam Laser System
(Advanced Chip Packaging)

Industrial Solutions



IR Line System



Industrial Laser Module

Products - Medical and Health Application Solutions

Under Focuslight Brand

**Laser Hair Removal
Modules**



**Laser Skin Rejuvenation
Modules**



**Laser Body Sculpting
Modules**



Diode Laser Drivers



Global Photonics Foundry Services

Under Heptagon Brand

DFM* Stage

Outcome: Full-fleshed Design for WLO-Technology, Manufacturability and Risk Analysis

*DFM: Design For Manufacturing

Product Validation & Qualification

Outcome: 2nd or xth Gen working samples, Creation of Product Documentation (e.g. delivery req. specifications, drawings, technical datasheets etc.), cost analysis

Mass Production

WLO Components fully compliant according to Product Requirements and Test Specs.

Specification Requirements

(ERS, RFI, sharing)

Design Feasibility Study

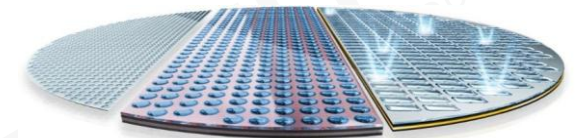
Outcome: Concept & prelim. Design (fulfilling requirements, dimensions, est. cost),

Design Verification / POC Stage

Outcome: 1st Gen Working Samples manufactured, testing data results for e.g. yield analysis

Ramp-Up

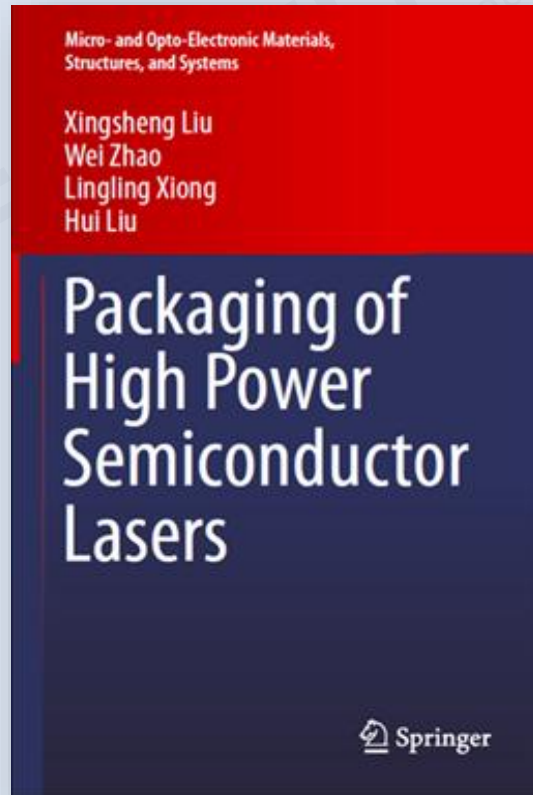
Wafer Level Optics (WLO)



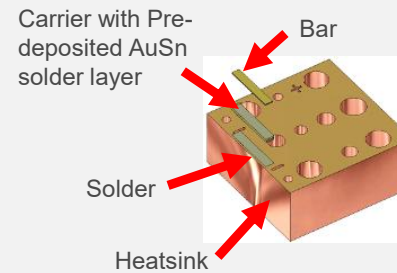
Work with Us – From Concept to Mass Production

Core Competence

Diode Laser

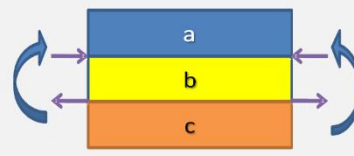
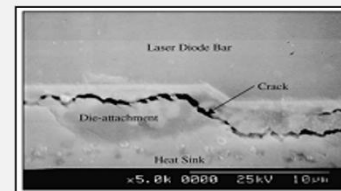


Eutectic Bonding



Significantly enhances thermal conductivity, reducing thermal stress, and thus improving the products' performance and lifetime

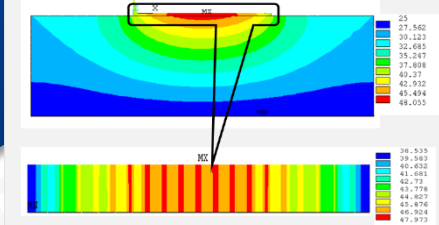
Thermal Stress Control



Lowers and homogenizes the thermal stress, and improve the device performance

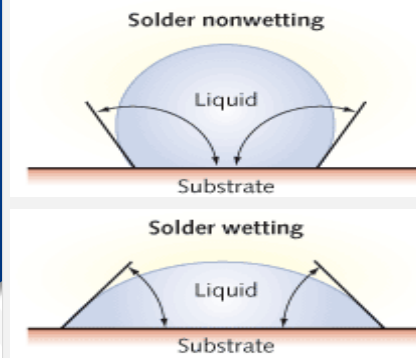
Thermal Management

Finite Element Thermal Analysis and Design



Effectively improves the ability of heat dissipation to ensure a higher output power

Interface Materials and Surface Engineering

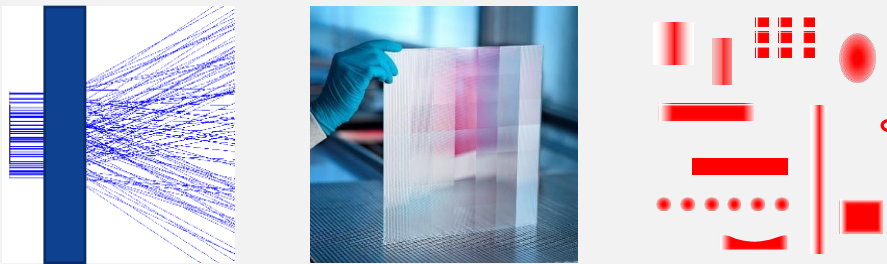


Greatly improves wettability and bonding strength of packaging materials, enhancing long-term reliability

Core Competence

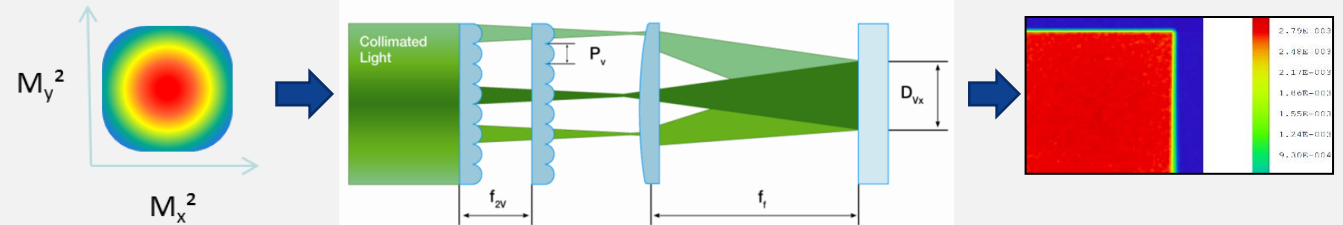
Beam Shaping – *The Right Photon at the Right Place and Time!*

Micro Optics Design and Simulation



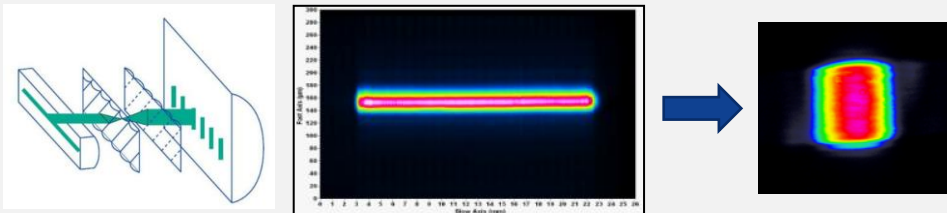
Acyindrical free-form micro-optics / arrays / diffusers /
DOE splitters / beam shaping systems

Homogenization

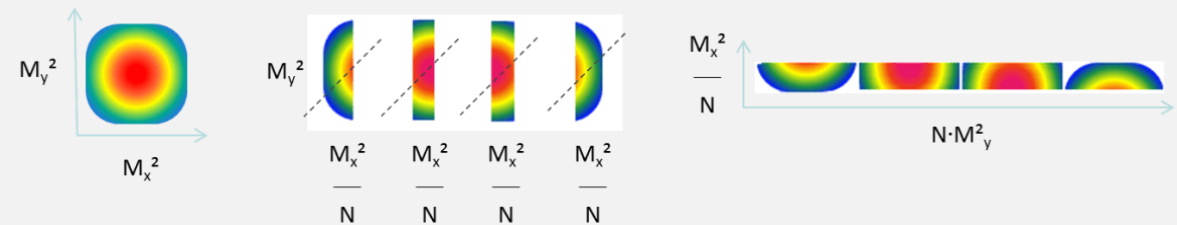


Uniform and homogeneous illumination in any desired shape

Beam Transformation



Asymmetrical → Symmetrical beam



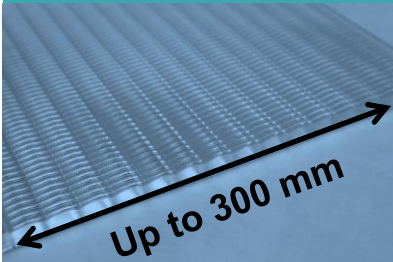

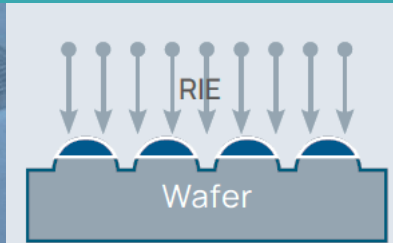

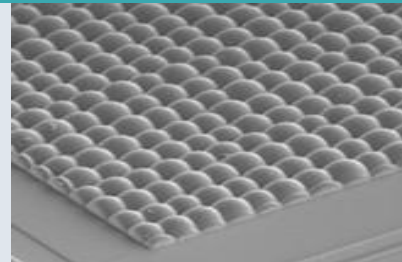
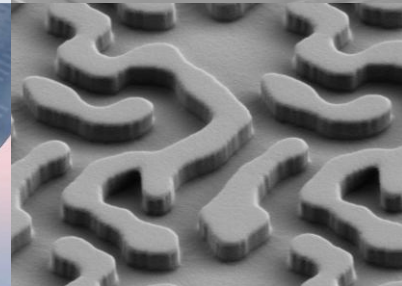
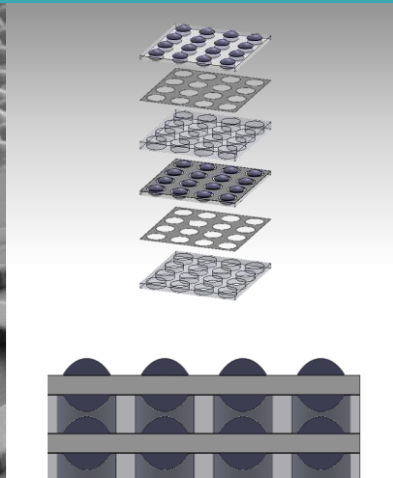

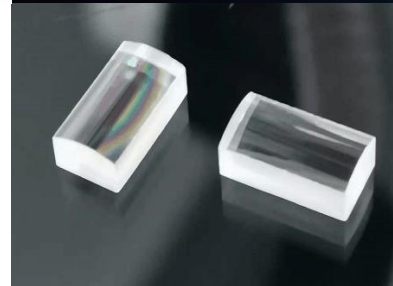

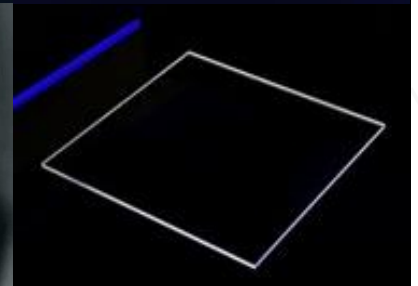
Symmetrical beam → High density line beam

Our UV-L750 System for Laser Lift-Off (LLO) was Prism Awards winner in 2018



Core Competence

Optics Manufacturing

Wafer Level Simultaneous Structuring	Wafer Level Photolithography-RIE (reactive ion etching)	Wafer-Level Optics (WLO) Precision Imprinting	Wafer-Level Stacking (WLS)	Precision Glass Molding	Cold Processing
FE: Dortmund, Germany BE: Asia	FE: Neuchâtel, Switzerland BE: Asia	Shaoguan, China Singapore	Singapore	Dongguan, China	Dongguan, China
 	 	 		 	 
With inorganic materials: Glass, Fused Silica, Silicon, CaF ₂		With polymer on glass		With inorganic materials: Glass, Fused Silica, Silicon, CaF ₂	
High LIDT Optical Coating: Anti-reflection, high-reflection, beam splitter, band filter, and various customization (UV, VIS, IR)					

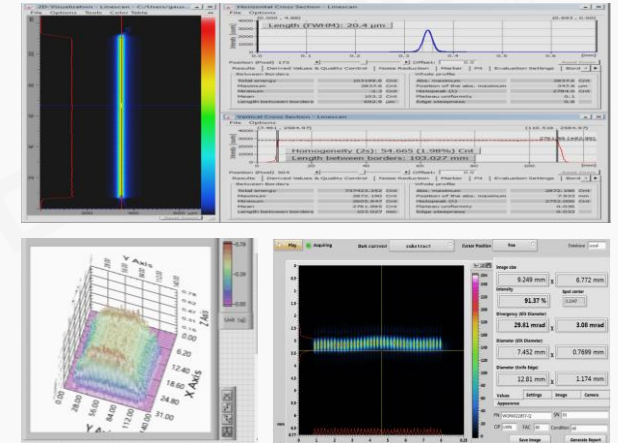
Core Competence

Test, Analysis and Diagnosis

Test and Characterization of High-Power Diode Laser

A comprehensive physical diagnostic model allows full characterization of a set of key parameters, such as:

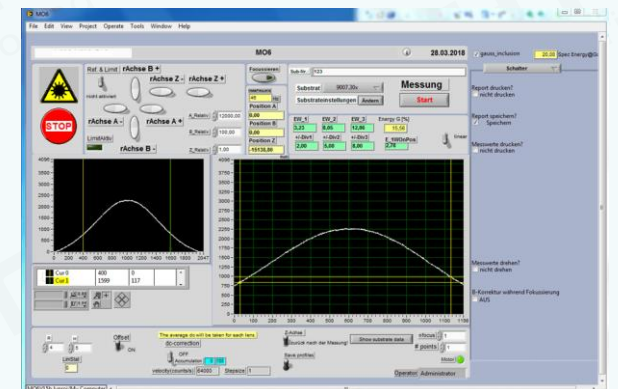
- LIV
- Spectrum
- Polarization
- Far-field / Near-field
- Spatial spectrum
- Spatial polarization
- Spatial beam profile
- Smile effect
- Lifetime



Metrology and Analysis of Optical Components

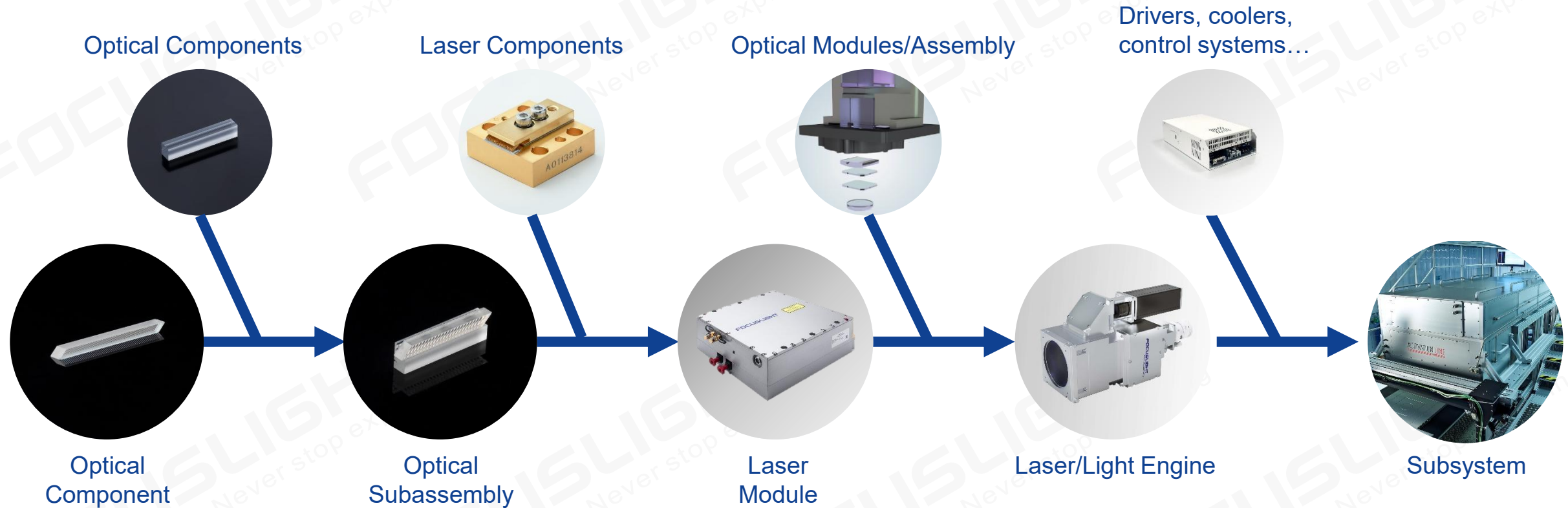
Wave optics models are used in conjunction with tactile surface measurements for precise analysis of optical functions such as:

- Focusing
- Collimation quality
- Beam uniformity



Core Competence

High Precision Optical Assembling Process and In-house Equipment: From Components to Subsystems



A Unified QM System in the Corporate Ensures Reliable and Premium Products

ISO9001 Certified Quality Management System (QMS)

ISO14001 Certified Environmental Management System (EMS)

IATF16949 Certified Automotive Quality Management System

ISO45001 Certified Occupational Health and Safety Management System

Failure Mode and Effect Analysis (FMEA)

Statistical Process Control (SPC)

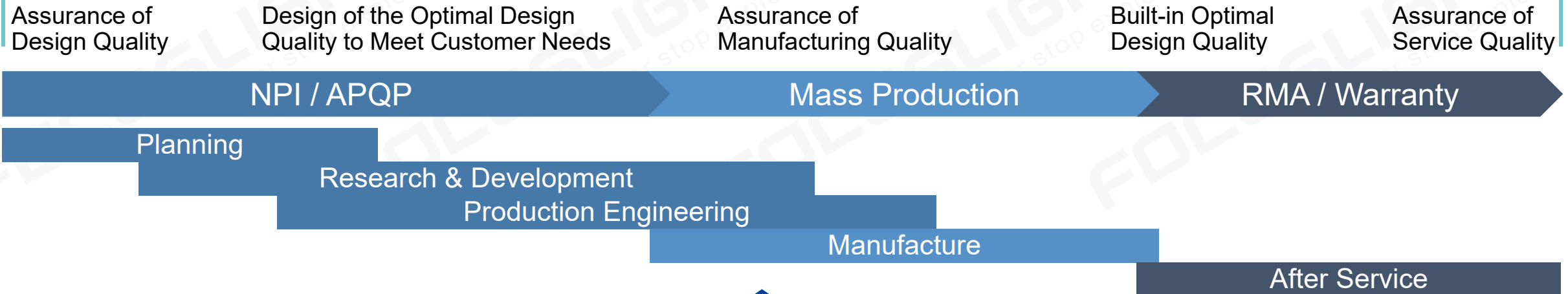
Production Traceability Database

Control Plan (CP)



Quality Assurance System

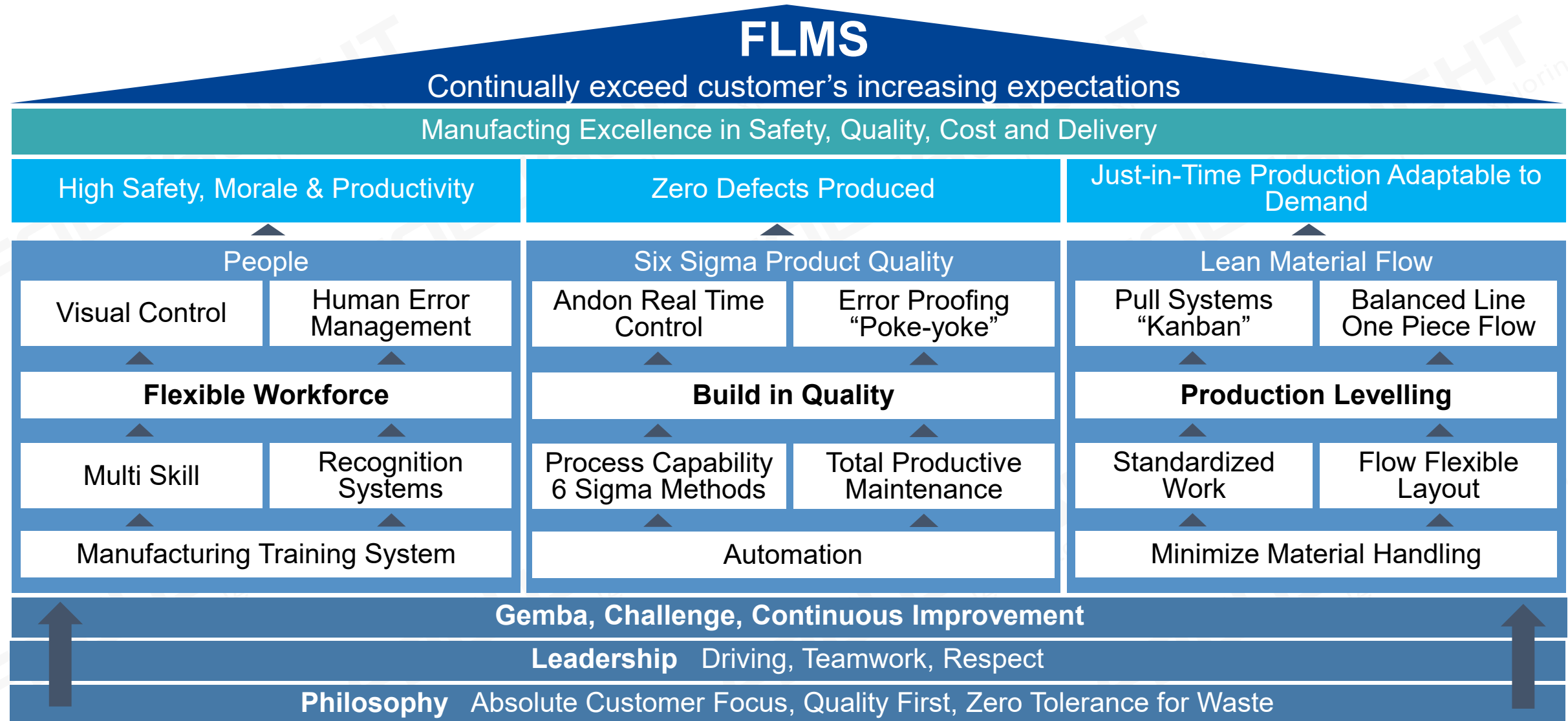
Built-in Quality to Meet Customer's Needs



Promotion of Consistent Quality Assurance Activities

Quality Control System of Design	Quality Control System of Manufacture		Quality Control Evaluation System
<ul style="list-style-type: none"> • QFD • Critical Characteristic, Special Characteristics • Tolerance Chain Design • FMEA, FTA • Design Validation • Design Review 	<ul style="list-style-type: none"> • Parameter design • Process FMEA • Process Capability Study • Automatic Inspection, • Poka Yoke / Error Proof • Measurement System Analysis 	<ul style="list-style-type: none"> • QA Network • Supplier Quality Management • Production Validation • Control Plan • QC Circles • Production Part Approval Process 	<ul style="list-style-type: none"> • QC diagnosis • Quality assurance Meeting • Quality Auditing Improvement Meeting

Focuslight Manufacturing System (FLMS)



Manufacturing Excellence

- Apply the **lean manufacturing practices** to all production lines, including automotive, diode laser and laser optics business
- **Absolute customer focus, zero tolerance of waste, and continuous improvement** philosophy
- **Significantly reduced** cycle time, improved manufacturing efficiency, and lowered RMA yield and manufacturing cost.
- Adopting **automation and advanced production management system**
- **SOP** of the first LiDAR transmitter project with an international automotive tier 1 customer
- IATF 16949 certified and VDA 6.3 audited



Manufacturing Capacity

Advanced Materials

10+ years high-volume manufacturing experiences + self-owned core technologies

DPC production



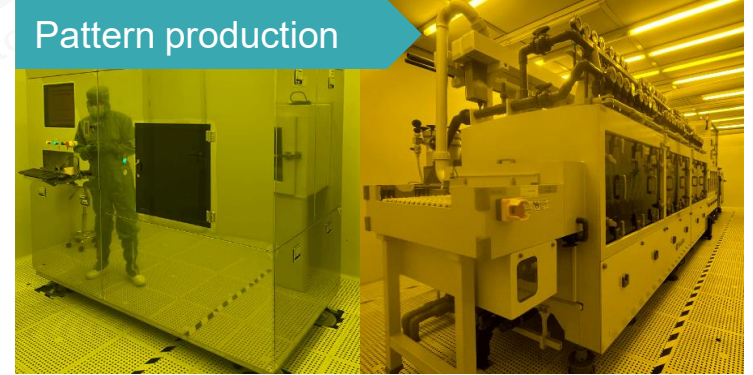
Etching production



Au plating



Pattern production



Cleaning



AuSn deposition



Laser marking



Dicing



AOI inspection



Advanced Materials Manufacturing Capacity > 2M pcs / month

Manufacturing Capacity

Diode Laser Components

Packaging & Assembling



Optical Assembling



Testing & Measurement



Quality Inspection



Burn-in & Lifetime Test

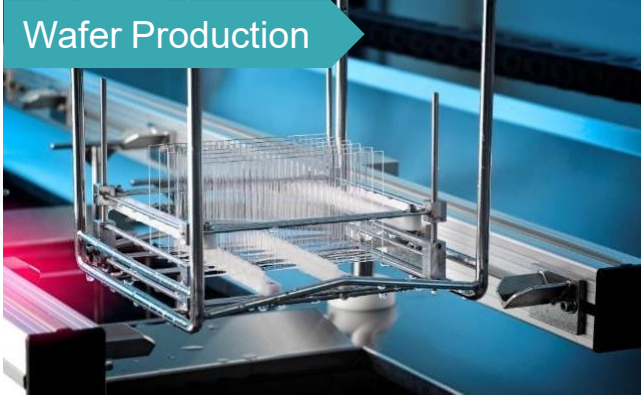


Diode Laser Manufacturing Capacity > 500K pcs / year
Burn-in Capacity 600K pcs / year

Manufacturing Capacity

Laser Optics Components: Wafer-Level Simultaneous Structuring Processing

Wafer Production



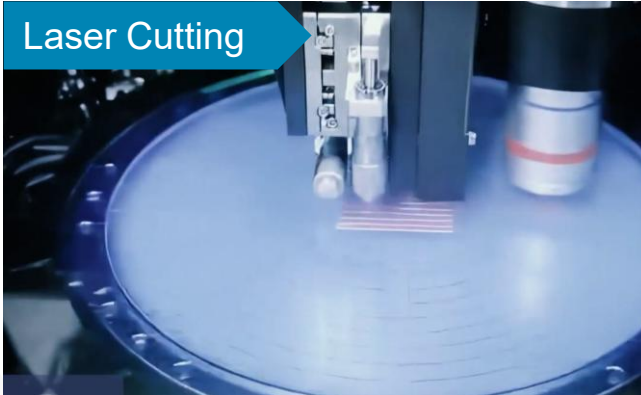
Quality Mapping



Coating



Laser Cutting



Auto Loading



Auto Packing

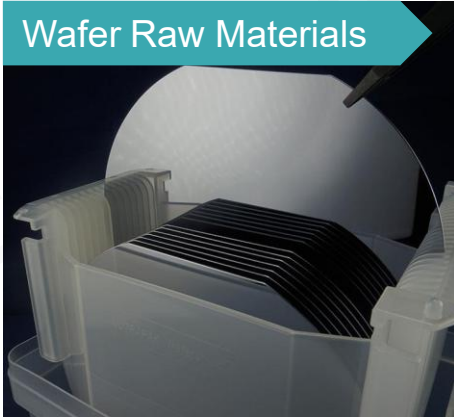


Wafer-Level Simultaneous Structuring Processing:
Manufacturing Capacity > 2K wafers / month or > 3.5M pcs lenses / month

Manufacturing Capacity

Laser Optics Components: Photolithography-Reactive-Ion-Etching Processing

Wafer Raw Materials



Photolithography



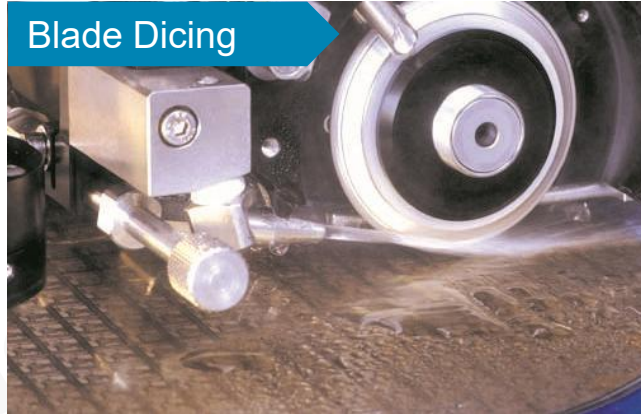
Dry Etching



Thin Film Deposition



Blade Dicing



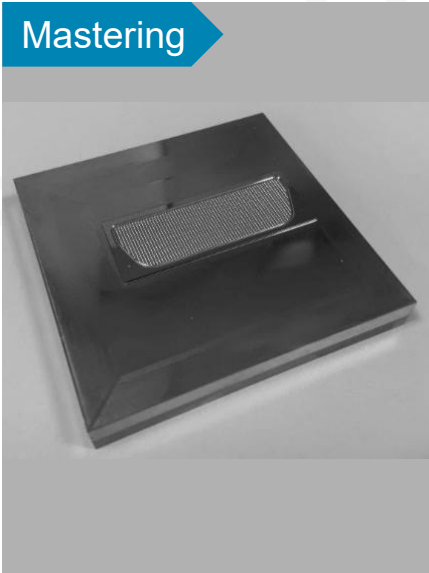
Pick & Place



Photolithography-Reactive-Ion-Etching Processing:
Manufacturing Capacity > 300 wafers / month

Manufacturing Capacity

Laser Optics Components: Imprinting Processing

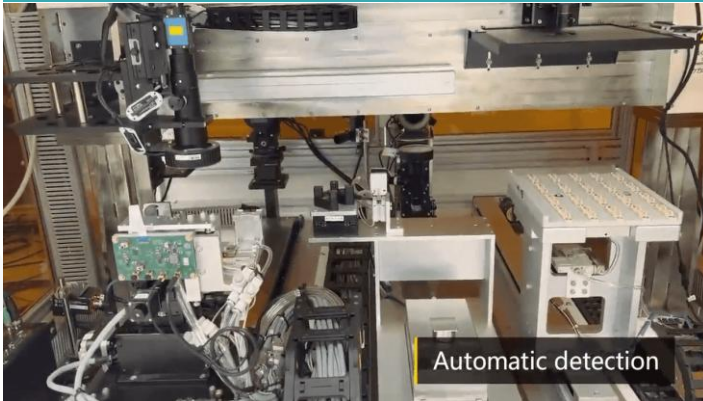


Imprinting Processing:
Manufacturing Capacity > 15K wafers / year or > 30M pcs lenses / year

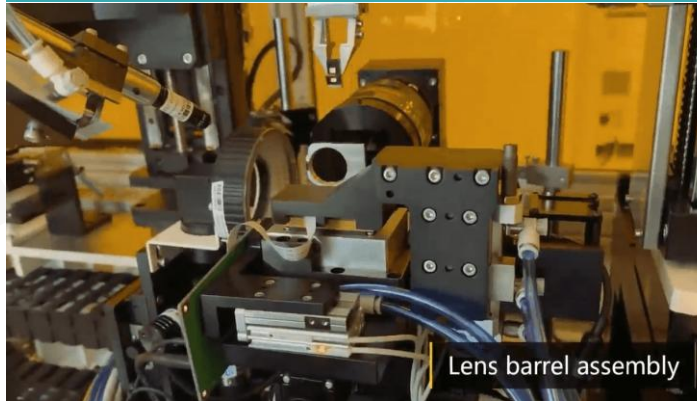
Automation Powered Manufacturing Excellence

FOCUSLIGHT
Never stop exploring

Automatic Optical Alignment



Automatic Assembly



Automated Optical Inspection



Laser Optics Production Line



LiDAR Transmitter Production Line

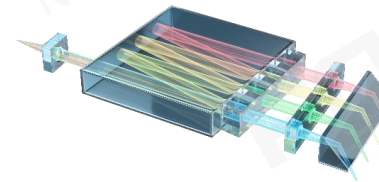
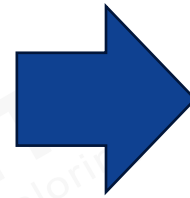
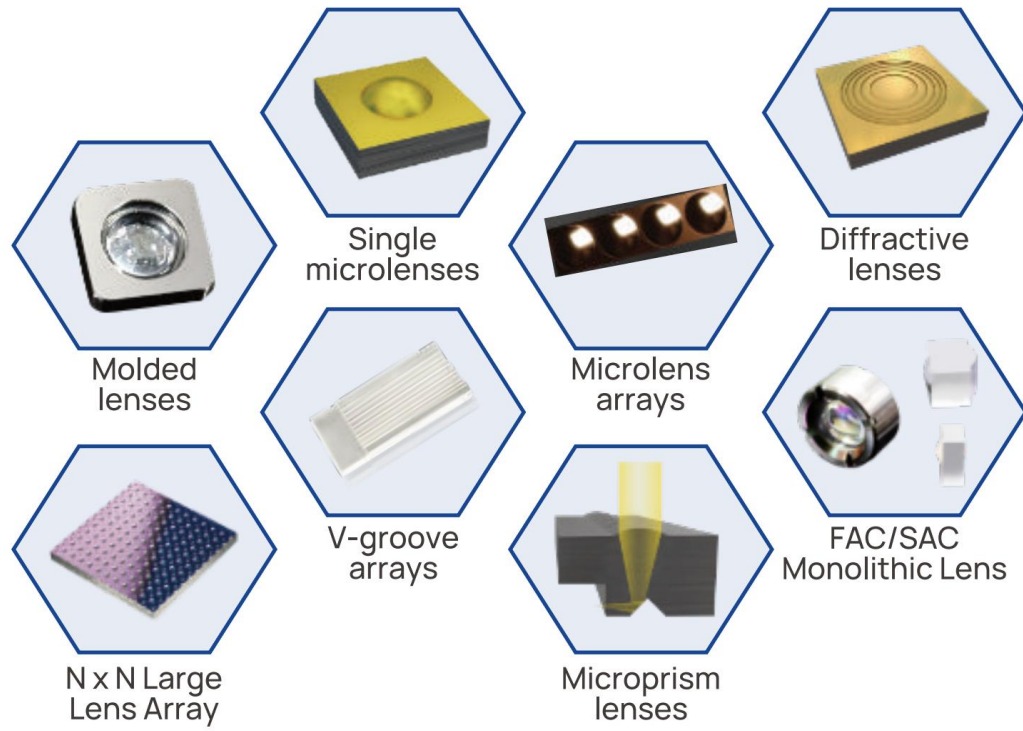


Video Link: <https://www.focuslight.com/news-events/newslist/focuslight-autonotation-powered-manufacturing-excellence/>

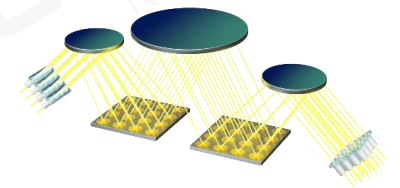
Typical Applications

Optical Communication

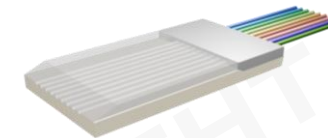
- High precision micro-optics are at the heart of optical communication systems.
- They support efficient data transfer between key optical components.



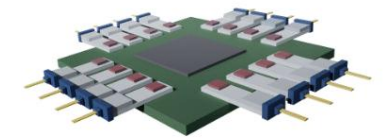
Optical Transceivers



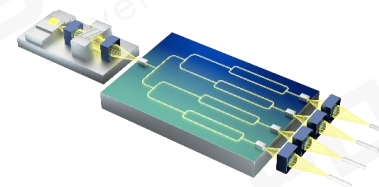
WSS / OCS



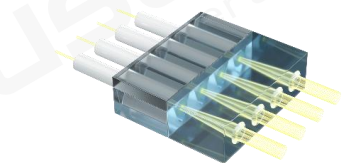
FAU



CPO



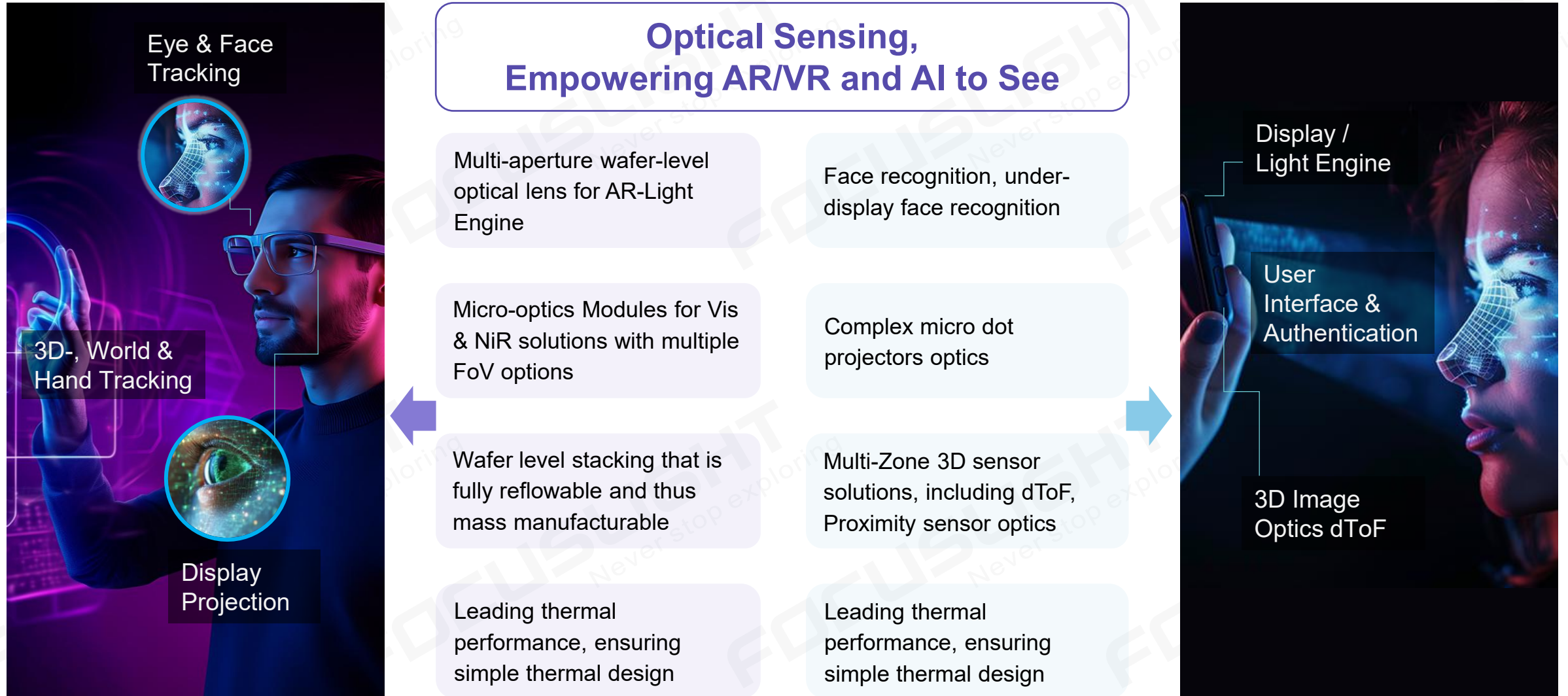
PIC



Fiber Connectors

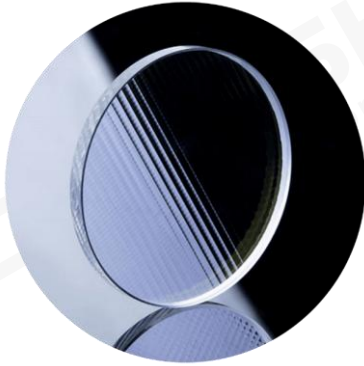
Typical Application

Consumer Electronics

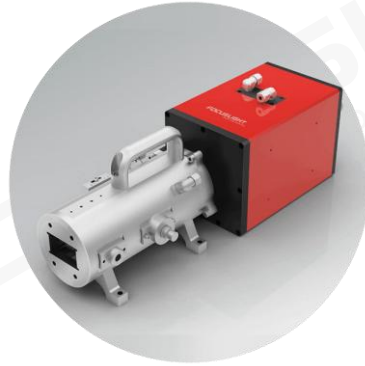


Typical Applications

Semiconductor



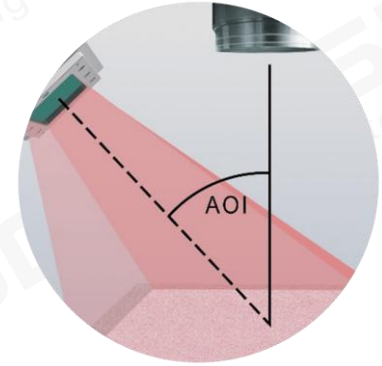
- Beam homogenization technology powers the illumination system – key optical component in **pan-semiconductor systems**
- > 15 years supply to the major manufacturer of semiconductor lithography tools



- Laser system solutions with high power density and different beam profiles, designed for various **laser-based wafer annealing processes** including IGBT backside annealing and SiC annealing



- Based on 976nm diode laser with adjustable beam output and >95% homogenization in energy distribution
- Ideal for **advanced chip packaging processes**, e.g. laser-assisted bonding



- Off-axis beam shaping technology powers laser surface treatment as well as surface inspection
- Typically used in **solar cell industry**

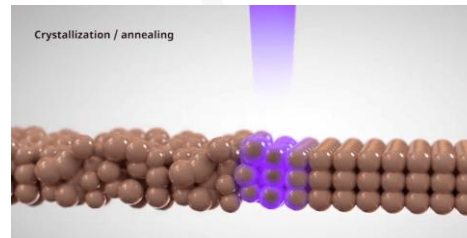
Typical Applications

Display

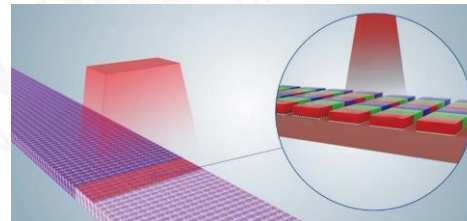


Solid-State Laser Lift-Off (LLO) for Flexible Displays

- Several tens of beam shapers (plasma display pixel structuring)
- Several green 100 mm line beam systems (laser lift-off)
- > 600 mm UV line beam production system (laser lift-off)



Next-gen LTPS Solid-state Laser Annealing Process



Mini and Micro LED Processing

- Laser Mass Transfer and Laser Mass Soldering
- Laser Chip Repair

Typical Applications

Automotive



LiDAR



Driver Monitoring System



Smart Headlight



Projected Lighting



AR HUD



Optical Components



Laser Transmitter /
Illumination Modules



*Focuslight does not
produce LiDAR /
Lighting full system*

Typical Applications

Medical and Health



Hair Removal



Body Sculpting



Skin Rejuvenation



Ophthalmology



3D Interoral
Scanning



Optical Components;
Laser Components



Optical Solutions;
Laser+Optics Assembly;
Application Handpiece



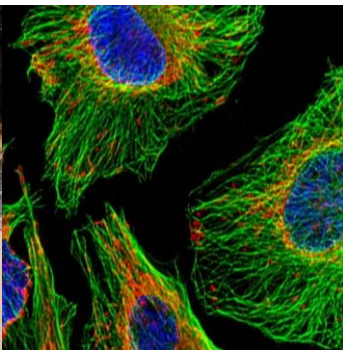
Contract Manufacturing
Services



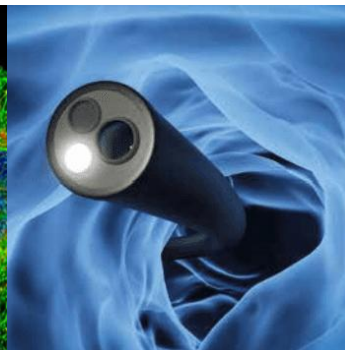
*Focuslight does not
produce medical or
health equipment*



Dermatology



Confocal
Microscopy



Endoscopy



Sensing

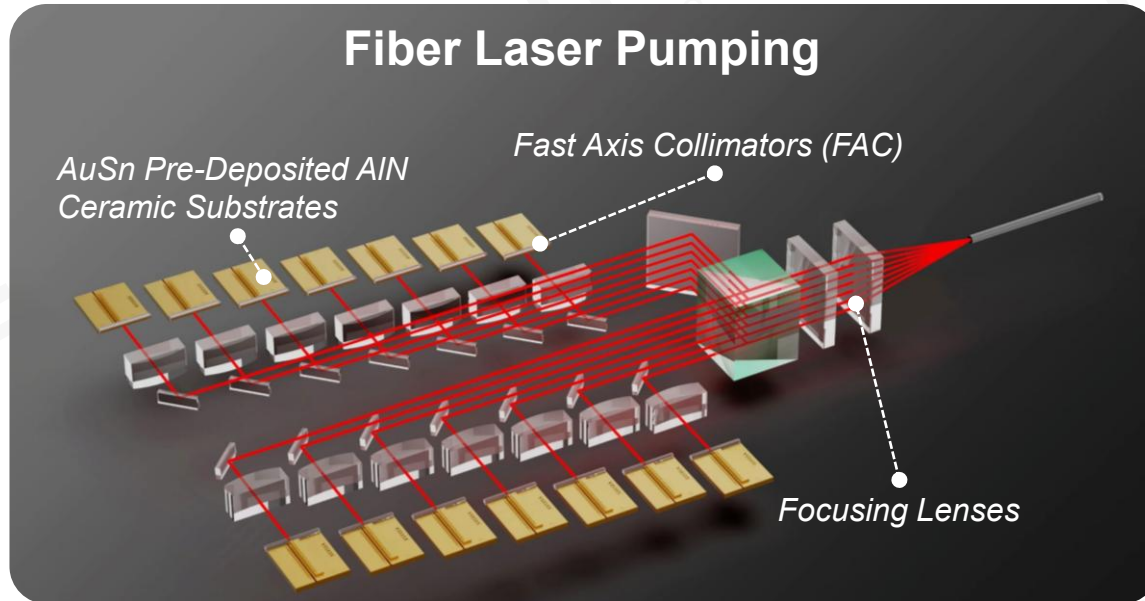


Laser Surgery

Typical Applications

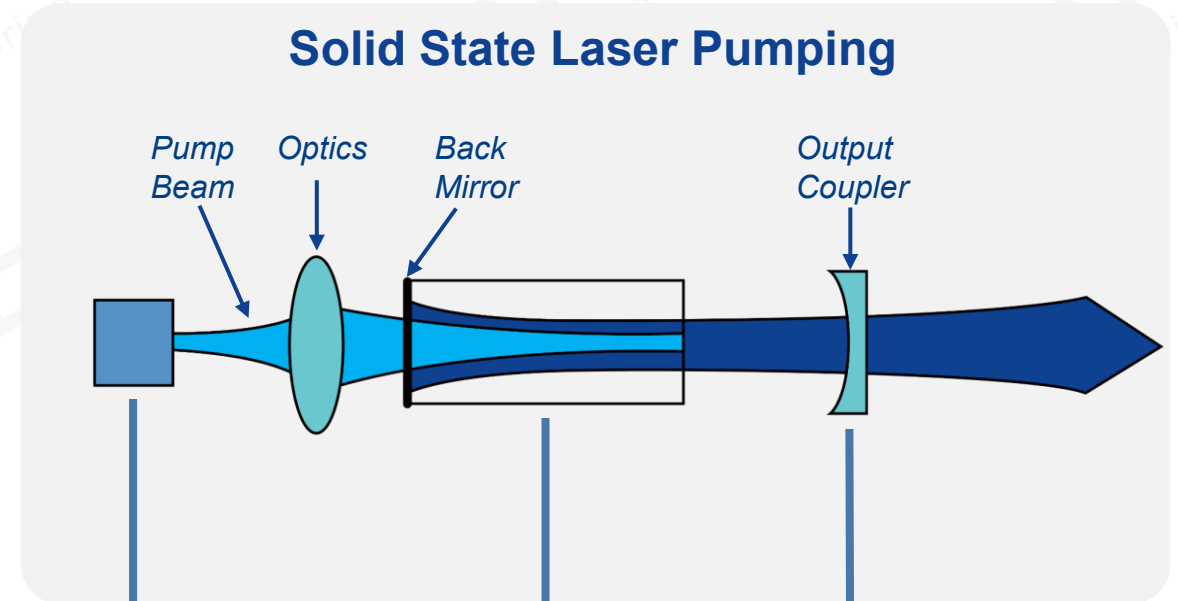
Industrial

Fiber Laser Pumping



- **AuSn pre-deposited ceramic substrates** – stable and reliable thanks to the high thermal conductivity and suitable thermal expansion coefficient;
- **Fast axis collimators (FAC)** – fundamental and efficient solutions for shaping the beam emitted by the pumping sources;
- **Focusing lenses** – coupling the collimated laser beam precisely into the output fiber;

Solid State Laser Pumping



Diode Laser
as Pumping
Source

+

Gain Medium

+

Optical System

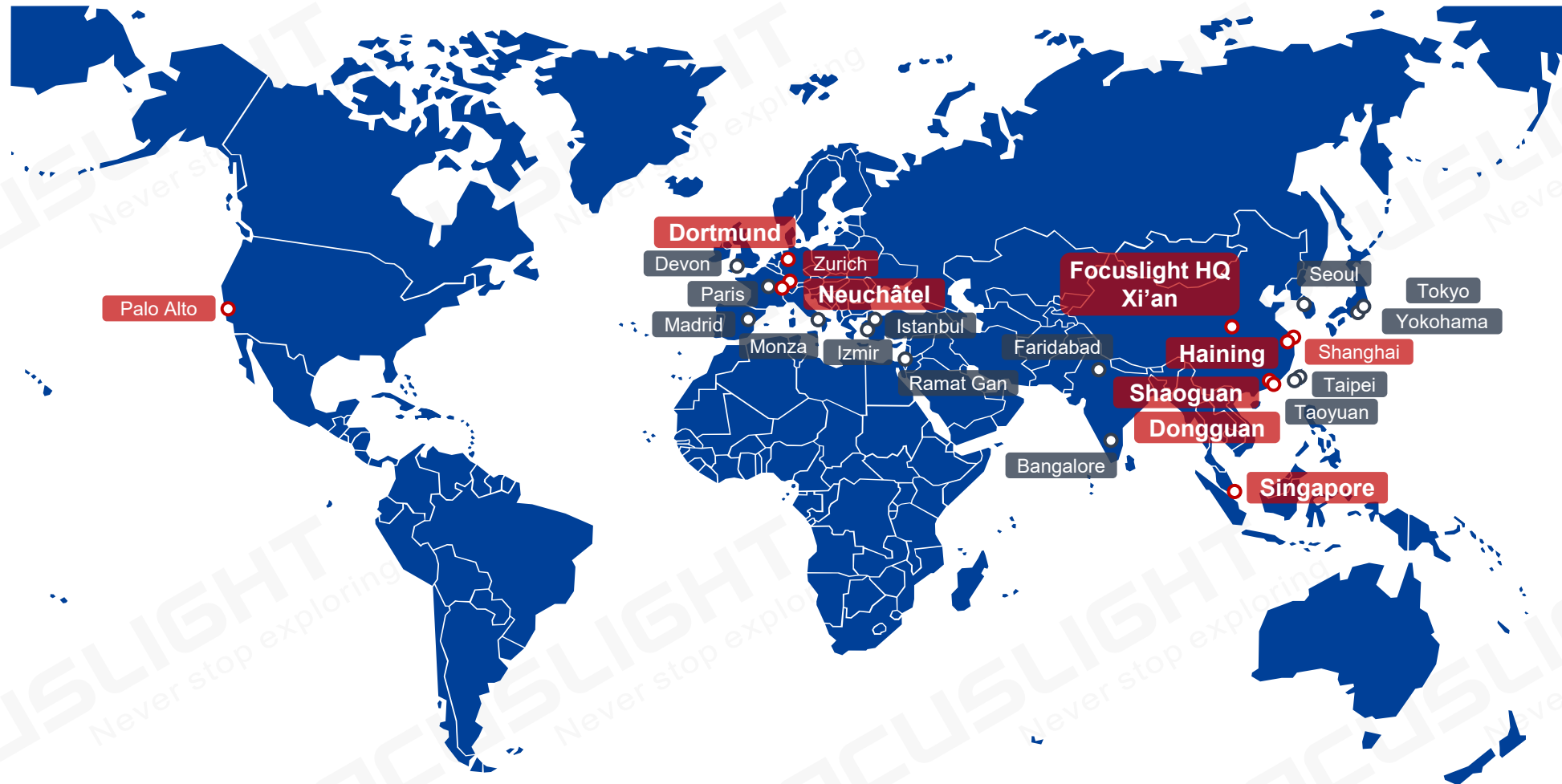
Footprint ↓

Reliability ↑

Efficiency ↑

Cost ↓

Sales Network



- Worldwide established distributors
- Direct sales offices in China, Switzerland and US
- Manufacturing site in Xi'an, Dortmund, Dongguan, Haining, Shaoguan, Neuchâtel, and Singapore

Your committed and reliable long-term partner in photonics components and solutions



Diode laser light source leader and beam shaping expert with strong IP position



One-stop-shop provider of micro-optics choosing from five process technologies best matching customer needs



Global photonics foundry that convert customers' ideas and designs into their own products and solutions



Total solution, versatile customization service and field service provider



Strong RDE capability, high volume production capacity and low-cost manufacturing



Financially healthy and strong financial backing from investors for long term growth

THANK YOU



www.focuslight.com
www.hptg.com

